

# JFK Redevelopment Program

Community Advisory Council Meeting

11.01.2023



**AIR LAND RAIL SEA**

# Welcome



**Dr. Stacie NC Grant**  
JFKR Community Advisory Council, Facilitator



# Greetings



Rev. Dr. Leslie Mullings  
Senior Pastor  
Far Rockaway Community Church of the Nazarene



After Dr. Grant opened the meeting, Rev. Dr. Mullings welcomed the JFKR Advisory Council to the Challenge Charter High School and offered a prayer over the gathering, inclusive well wishes for the upcoming Holiday Season.

## Agenda

- Opening Remarks – Dr. Stacie NC Grant, Facilitator
- Greetings & Prayer – Reverend Dr. Mullings, Senior Pastor Far Rockaway Community Church of the Nazarene, Advisory Council Member
- Welcome – Congressman Gregory W. Meeks and Queens Borough President Donovan Richards, Co-Chairs
- Greetings – Rachelle Antoine & Akshar Patel, Co-Managers of External Affairs & Community Outreach
- Port Authority of New York & New Jersey Updates
- Diversity in Contracting and Local Workforce Updates
- Community Development Initiatives Updates
- Terminal Developer Updates
  - T8/American Airlines/URW
  - T1/The New Terminal One
  - T6/JFK Millennium Partners
  - T4/Delta Air Lines & JFKIAT
- Community Engagement & Outreach
- Q&A

# Opening Remarks



**Congressman Gregory W. Meeks**  
Co-Chair,  
JFK Redevelopment Community Advisory Council



**Queens Borough President Donovan Richards**  
Co-Chair,  
JFK Redevelopment Community Advisory Council



## Borough President Donovan Richards

BP Richards welcomed everyone and applauded Congressman Meeks for his leadership as the highest ranking Democrat on the Foreign Affairs Committee, as well as Chair of the Queens Democratic Delegation. Congressman Meeks could not attend due to his Congressional obligations dealing with the unrest in Israel and Palestine, as we all pray for peace in the region.

BP Richards highlighted the importance of our presence in Far Rockaway and our obligation to invest in our historically underserved communities. This 19 billion dollar redevelopment is a critical opportunity to make these investments right here in Queens. He noted that economic development does not equal community development, so we have to ensure every area of our community experiences the necessary investments to create economic mobility.

BP Richards thanked the JFK Redevelopment team for all their efforts to ensure that information is disseminated across our communities as well as these quarterly update meetings.

BP Richards urged us to center our investments in conversations with communities like Southeast Queens, especially in Far Rockaway. He celebrated the following milestones:

- The construction support services, which will have a major positive impact on the community. This will help to improve the air, the air quality in the community, and reduce the number of trucks, especially as we talk about the Van Wyck.
- Successful MWBE procurement
- The first graduates of the Institute of Concessions which is critical in ensuring that we have upward mobility in our communities in every terminal

He was not shy about talking about the talent in Southeast Queens having opportunities to see success in their entrepreneurial endeavors, especially coming out of the pandemic. The success of these businesses creates upward mobility for our communities. The progress of this development impacts the future. He emphatically declared **Queens IS the future**.

As the Borough President who represents this community, he shared a bigger vision for the entire borough which includes housing. With commercial development, there's a real opportunity to move people up the economic ladder. That ladder for communities like Southeast Queens, especially in the Rockaways is critically important. The outreach opportunities that this project has developed, especially on the MWBE front has been impressive.

He acknowledged that many of the terminals have gotten this investment right, while some terminals got it wrong. He pointed out that Terminal 6 needs to get it right. This community is not going to settle for crumbs as we talk about at 19 billion dollar development happening across all terminals. He noted that Congressman Meeks shares the same sentiments.

His goal is not to be the nice guy and he is willing to be the wrong guy, if it impacts this community and pointedly stated Terminal 6 needs to get it right in terms of MWBE procurement.

He also shared that if he was a part of the other developments that came before him, he would have pushed more but the bottom line is that we are where we are now. As the sitting Borough President, he is committed to making sure there's upward mobility for black and brown communities who have long suffered from not having that MWBE component.

He started his closing remarks with thanking Congressman Meeks for his partnership as Co-Chair and he thanked the JFKR Advisory Council for the work on local hiring and the developers who have gotten it right. Concessionaire agreements and job opportunities are more important than trying to be friends. This work is about life and death for many of our communities members.

BP Richards reiterated that we **have to get it right**. Equity is creating pathways to the middle class and no one feels that they are being left behind. He committed to be here every step of the way whether it's popular or not to make sure that our communities get it right.

He reminded Terminal 6, they have an obligation to this community, just as the Governor's office and the Port Authority has an obligation to make sure that we are not being left behind.

He reiterated his interest is not to seek friendship. It is to make sure that the people in Rockaways and Southeast Queens get every opportunity that they deserve. He closed urging everyone to “get it right” and thanked all of those who are playing a role in a successful partnership.

# Greetings



**Ms. Rachelle Antoine**  
Co-Manager of External Affairs and Community Outreach  
JFK Redevelopment Program



**Mr. Akshar Patel**  
Co-Manager of External Affairs and Community Outreach  
JFK Redevelopment Program



## **Rachelle Antoine**

Rachelle expressed that no one is exempt from this great work that is being done in the community. With a goal to get it done right and fair the support of the Advisory Council is needed in terms of participation and to ensure that our community is present. She also reminded the terminal developers, there's a lot of work that needs to be done and the Outreach Center is able to bridge the gap to the community. She thanked the Advisory Co-Chairs Borough President Donovan Richards and Congressman Gregory Meeks for the work their work and support.

## **Akshar Patel**

Akshar shared that as the premier international destination in the United States, JFK competes with its counterparts in London and Dubai. The goal is to have a 21st century airport, that is a gold standard around the world. He shared his excitement about the initiatives that are happening and that have been launched from thanks to the work of the elected officials from the Advisory Council. His personal expectation is that the future Chief Engineer from Boeing or CEO of Jet Blue is coming from our community. The initiatives and support systems that are being put in place will make sure it's a reality, especially with the leadership of all the Advisory Council members, Terminal Developers, & Community.



## **JFK Redevelopment: Overview**

- **4 distinct public-private partnerships**
- **Private investment = \$15.5+ Billion**
- **PANYNJ investment = \$3.9 Billion**
- **Leveraging public dollars at a 4:1 ratio**

***Total JFK investment = \$19+ Billion***

# JFK Redevelopment: Overview

## Terminal 8

(American Airlines / British Airways / URW):

- **Groundbreaking – Jan. 2020**
- **Substantial Completion Dec. 2022**
- **Commercial Development**

## Terminal 4

(Delta Air Lines / JFKIAT):

- **Groundbreaking – Dec. 2021**
- **Substantial Completion 2024**

## New Terminal One

(Ferrovial / Johnson Loop Capital / Ullico):

- **Groundbreaking – Sept. 2022**
- **Phase 1 Complete 2026**
- **Substantial Completion 2030**

## Terminal 6

(Vantage / American Triple I / RXR / JetBlue):

- **Groundbreaking – Feb. 2023**
- **Phase 1 Complete 2026**
- **Substantial Completion 2028**

## Port Authority of NY & NJ Updates



# Construction Support Services



## M/WBE & LBE Participation

### JFK Construction Support Services

**JUNE 2023** ● Contract awarded to Modern Efficient Transport and Supply (METS)

**SEPTEMBER 2023** ● Facility is operational

METS participation goals for the development, management & operation of the construction support facility

**20%** MBE

**10%** WBE

**3%** SDVOB

\*Strong focus on LBE participation

#### Opportunities for M/WBE, LBE & Local Workforce



**100%**  
Local suppliers for concrete batch plant



**100%**  
MBEs for trucking



**\$150M+**  
LBE & MBE participation



**1 barge = 200 trucks**

Barging operation will eliminate **300,000+** truck trips from local streets

The Construction Support Services will remove non-hazardous debris, aggregate, steel and other building materials from the construction sites on airport



SAND



CONCRETE



STEEL

11




## Construction Support Services – Sept. 27



# Building 111 – Local & MBE Success Story

100% LBE / MBE Participation | \$30M+ in direct prime contracts to 10 LBEs / MBEs

## Pre-Construction Conditions



13

# Building 111 – Local & MBE Success Story

100% LBE / MBE Participation | \$30M+ in direct prime contracts to 10 LBEs / MBEs

## Post-Construction Conditions



14

# Building 111 – Grab & Go Cafeteria

Local MBE Success Story



**Grab-and-Go Cafeteria at John F. Kennedy International Airport**

Seeking a qualified minority owned business enterprise (MBE) to manage, operate, and maintain a **Grab-and-Go cafeteria at Building 111 at JFK International Airport.**

- 400 sq. ft. grab-and-go cafeteria
- Breakfast, lunch, snacks, and beverages
- 7:00 am to 3:00 pm, Monday through Friday, excluding holidays.
- All food to be prepared off-site and transported to B111 in a temp.-controlled environment. No food will be prepared in the space.



**Selected Operator: Sabor Restaurant & Bakery**  
Local, Tier 2 M/WBE

# Central Taxi Hold Restaurant Opportunity

Seeking a qualified minority owned business enterprise (MBE) to lease, renovate, operate, and maintain a **Restaurant within the Central Taxi Hold Lot at JFK International Airport.**

- 1,530 sq. ft. restaurant at Building 187
- Food and beverage options (incl. Halal) for taxi driver community
- Five-year space permit commencing on or before March 1, 2024
- The selected business will be responsible for metered utilities, trash removal and cleaning within the space, as well as installing and maintaining any furnishings, lighting, and refrigeration/heating units necessary.
- PA will repair roof and HVAC system prior to occupancy, and will clean and maintain restrooms inside building, sidewalks, and empty outside trash cans.

**PRE-PROPOSAL Community Information Session: Nov. 2 at 6 PM**  
JFK Redevelopment Community Information Center 144-33 Jamaica Ave.

**IN-PERSON SITE VISIT: November 8 at 10 AM**  
Building 187 at JFK Central Taxi Hold Lod  
To RSVP, email: [CTHRestaurant@panynj.gov](mailto:CTHRestaurant@panynj.gov)

**LEASE, OPERATE, AND MAINTAIN A RESTAURANT AT JOHN F. KENNEDY INTERNATIONAL AIRPORT (JFK) CENTRAL TAXI HOLD LOT – BUILDING 187**

The Port Authority of New York and New Jersey invites qualified businesses to respond to an Invitation for Offers ("IFO") to lease, renovate, operate, and maintain a restaurant within the Central Taxi Hold Lot ("CTH") in Building 187 at John F. Kennedy International Airport. This IFO will provide a variety of food and beverage options (including halal) to serve the taxi driver community.

This opportunity is **ONLY** being offered to Minority-owned Business Enterprises (MBE), with a preference for local businesses, who are certified by the Port Authority or have the qualifications to become certified as an MBE. All other Offers will not be accepted.

To apply for Port Authority MBE Certification: <https://www.panynj.gov/port-authority/en/business-opportunities/supplier-diversity.html>

**IFO Available:** Monday, October 23, 2023

- To access IFO, go to: <https://panynj.bonifirabub.com>
- Click on the "Projects" tab
- Select "JFK CTH Restaurant"

**Site Visit:** Wednesday, November 8, 2023, 10:00 am – 12:00 pm  
JFK CTH Building 187

For information, please contact: [CTHRestaurant@panynj.gov](mailto:CTHRestaurant@panynj.gov)

**Community Information Session**  
**Thursday, November 2, 2023 from 6-8 pm**

**Location:** JFK Redevelopment Community Information Center  
144-33 Jamaica Ave. Jamaica, NY

Space is limited. Only parties with serious interest in this opportunity should attend.

RSVP is encouraged but not required.

# Central Terminal Area: Roadways | Utilities | Ground Transportation Center



**Design-Build Joint Venture: Skanska Halmar JFK JV**

- Will serve as the Lead Contractor and hold prime contract with PANYNJ
- Responsible for managing the design
- Responsible for providing construction services for the Design-Build contract.

**STRONG COMMITMENT to 30 Percent M/WBE Participation, with Emphasis on Local Business Participation, in Awarding Contracts & Subcontracts.**



**Lead Designer: Parsons Transportation Group**

- Will serve as lead designer and Engineer-of-Record
- Will manage key subconsultants for additional areas.



**Construction Quality Assurance: KS Engineers, P.C.**

- General oversight and audit of Construction Quality Control
- Inspection, materials receiving and testing
- Preparation/submission of acceptance packages

# Central Terminal Area: Roadways | Utilities | Ground Transportation Center

## Category I & II: Professional Services, A&E

[SupplierDiversity JFK.Parsons@parsons.com](mailto:SupplierDiversity_JFK.Parsons@parsons.com)

Complete questionnaire by scanning QR code or visiting:

<https://forms.office.com/r/13q6rttBiP>



## Category III: Construction, Materials & Supplies

[SkanskaHalmarJFKJV@skanska.com](mailto:SkanskaHalmarJFKJV@skanska.com)

# **Diversity in Contracting and Local Workforce Updates**



## **M/WBE & LBE Participation – Public Reporting**

Crescent Consulting & R.F. Wilkins Consultants

# MWBE & LBE Participation: Verified through 09/2023

Each month, M/WBE & LBE Participation Data as reviewed & verified by Compliance Consultants is posted on ANewJFK.com.

- Awards & Payments to MBEs as well as a breakdown by Ethnicity
- Awards & Payments to WBEs
- Awards & Payments to LBEs Tier 1
- Awards & Payments to LBEs Tier 2
- Names of all LBEs (Tier 1 & 2) that have been awarded contracts

*\* All M/WBE & LBE participation data reported below is subject to change due to ongoing review.*

The Port Authority of NY & NJ					
Type of Firm	Awards (thru 09/30/2023) \$704M		Payments (thru 09/30/2023) \$432M		No. of Firms
MBE (All Ethnicities)	\$141M	20%	\$105M	24%	157
MBE: Asian Pacific/Indian	\$62M	9%	\$51M	12%	66
MBE: Black/African American	\$41M	6%	\$33M	8%	41
MBE: Hispanic/Latino	\$38M	5%	\$21M	5%	50
WBE (Caucasian Women)	\$49M	7%	\$32M	8%	93
LBE Tier 1	\$49M	7%	\$34M	8%	37
LBE Tier 2	\$57M	8%	\$25M	6%	34

# MWBE & LBE Participation: Verified through 09/2023

The New Terminal One / T1					
Type of Firm	Awards (thru 09/30/2023) \$2.5B		Payments (thru 09/30/2023) \$1.1B		No. of Firms
MBE (All Ethnicities)	\$543M	22%	\$172M	15%	182
MBE: Asian Pacific/Indian	\$97M	4%	\$43M	4%	60
MBE: Black/African American	\$179M	7%	\$53M	5%	70
MBE: Hispanic/Latino	\$266M	11%	\$76M	7%	50
MBE: Native American	\$1M	0.0%	\$0	0%	2
WBE (Caucasian Women)	\$240M	10%	\$72M	6%	97
LBE Tier 1	\$114M	5%	\$30M	3%	41
LBE Tier 2	\$169M	7%	\$18M	2%	31

American Airlines / T8					
Type of Firm	Awards (thru 09/30/2023) \$374M		Payments (thru 09/30/2023) \$368M		No. of Firms
MBE (All Ethnicities)	\$93M	25%	\$91M	25%	71
MBE: Asian Pacific/Indian	\$41M	11%	\$39M	11%	24
MBE: Black/African American	\$12M	3%	\$12M	3%	23
MBE: Hispanic/Latino	\$41M	11%	\$41M	11%	23
MBE: Native American	\$143K	0.04%	\$143K	0.04%	1
WBE (Caucasian Women)	\$73M	20%	\$64M	17%	41
LBE Tier 1	\$17M	5%	\$17M	5%	20
LBE Tier 2	\$18M	5%	\$16M	4%	17

# MWBE & LBE Participation: Verified through 09/2023

Delta Air Lines / JFKIAT / T4					
Type of Firm	Awards (thru 09/30/2023) \$1.1B		Payments (thru 09/30/2023) \$708M		No. of Firms
MBE (All Ethnicities)	\$226M	22%	\$173M	24%	120
MBE: Asian Pacific/Indian	\$70M	7%	\$47M	7%	35
MBE: Black/African American	\$58M	6%	\$35M	5%	43
MBE: Hispanic/Latino	\$98M	9%	\$90M	13%	40
MBE: Native American	\$202K	0%	\$0	0%	2
WBE (Caucasian Women)	\$140M	14%	\$71M	10%	84
LBE Tier 1	\$31M	3%	\$17M	2%	27
LBE Tier 2	\$88M	8%	\$69M	10%	42

JFK Millennium Partners / T6					
Type of Firm	Awards (thru 09/30/2023) \$1.6B		Payments (thru 09/30/2023) \$665M		No. of Firms
MBE (All Ethnicities)	\$146M	9%	\$42M	6%	67
MBE: Asian Pacific/Indian	\$54M	4%	\$18M	3%	19
MBE: Black/African American	\$45M	1%	\$5M	1%	24
MBE: Hispanic/Latino	\$47M	3%	\$19M	3%	23
MBE: Native American	\$52K	0%	\$2.5K	0%	1
WBE (Caucasian Women)	\$121M	8%	\$15M	2%	49
LBE Tier 1	\$18M	1%	\$2M	0.3%	14
LBE Tier 2	\$152M	9%	\$2M	0.3%	11



## Local Construction Workforce Participation - Reporting

Crescent Consulting

# Terminal 1 Local Workforce Placements

## Tier 1

## Tier 2

A total of approximately 500 placements have been made of which 37 are female

Trade	Zip Code
118 Laborers	11411, 11412, 11413, 11414, 11415,
29 Operators	11416, 11417, 11418, 11419, 11420,
33 Teamsters	11421, 11422, 11423, 11426, 11427,
20 Carpenters	11429, 11432, 11433, 11434, 11435,
13 Ironworkers	11436, 11516, 11518, 11526, 11559,
7 Electricians	11580, 11581, 11691, 11692, 11693,
5 Plumbers	11694, 11674
3 Dock Builders	
3 Painters	
3 Mason	
2 Steamfitters	
1 Lathers	

Trade	Zip Code
104 Laborers	11001, 11003, 11103, 11104, 11105,
23 Operators	11106, 11096, 11021, 11040, 11354,
14 Teamsters	11355, 11356, 11357, 11360, 11361,
28 Carpenters	11364, 11365, 11366,
18 Ironworkers	11367, 11368, 11369, 11370, 11372,
19 Electricians	11373, 11374, 11375, 11377, 11378,
7 Asbestos	11379, 11385
7 Plumbers	
1 Painters	
1 Mason	
3 Steamfitters	
1 Sheetmetal	

Project Totals	
Local Skilled – Tier 1	7.8%
Local Laborers – Tier 1	9.9%

Project Totals	
Local Skilled – Tier 2	6.9%
Local Laborers – Tier 2	15.6%

We continue to work with the unions on a regular basis to help facilitate local workforce participation.

# Terminal 8 Local Workforce Placements

## Tier 1

A total of approximately 169 placements were made of which 13 are female

Trade	Zip Code
169 Laborers	11414, 11416, 11417, 11418, 11419, 11420, 11421, 11422, 11432, 11433, 11434, 11435, 11003, 11580, 11691

Project Totals	
Local Skilled – Tier 1	9.7%
Local Laborers – Tier 1	19.5%
Local Skilled – Tier 2	7.3%
Local Laborers – Tier 2	7.2%

Additional placements made from Tier 2 are pending confirmation and will be provided at the next JFKR Advisory Council Meeting.  
We continue to work with the unions on a regular basis to help facilitate local workforce participation.



# Terminal 4 Local Workforce Placements

## Tier 1

## Tier 2

A total of approximately 355 placements have been made of which 21 are female

Trade	Zip Code
117 Laborers	11412, 11413, 11414,
34 Carpenters	11417, 11419, 11420,
45 Sheetmetal	11422, 11423, 11429, 11434,
7 Steamfitters	11435, 11691
11 Operators	

Trade	Zip Code
60 Laborers	11357, 11358, 11368, 11372,
18 Carpenters	11373, 11377, 11385, 11566
42 Sheetmetal	
16 Steamfitters	
5 Operators	

Project Totals	
Local Skilled – Tier 1	16.0%
Local Laborers – Tier 1	19.3%

Project Totals	
Local Skilled – Tier 2	24.3%
Local Laborers – Tier 2	15.5%

We continue to work with the unions on a regular basis to help facilitate local workforce participation.

# Terminal 6 Local Workforce Placements

## Tier 1

## Tier 2

A total of approximately 71 placements were made of which 12 are female

Trade	Zip Code
29 Laborers	11159, 11414, 11416, 11417,
2 Carpenters	11418, 11419, 11420, 11423, 11429,
12 Escorts	11432, 11435, 11436, 11580, 11581,
9 Ironworkers	11691, 11692, 11693
4 Plumbers	
2 Operators	
1 Teamster	
1 Dock builder	

Trade	Zip Code
5 Laborers	11003, 11357, 11361, 11366, 11373,
2 Ironworkers	11374, 11378, 11385, 11572, 11590
2 Plumbers	
1 Teamster	
1 Painter	

Project Totals	
Local Skilled – Tier 1	6.33%
Local Laborers – Tier 1	11.37%

Project Totals	
Local Skilled – Tier 2	6.45%
Local Laborers – Tier 2	14.03%



Additional placements made from Tier 2 are pending confirmation and will be provided at the next JFKR Advisory Council Meeting.  
We continue to work with the unions on a regular basis to help facilitate local workforce participation.

# Community Development Initiatives Updates



## Port Authority Announces Initial Jobs & Hiring Initiatives As Part of JFKR

October 19, 2019

-  **CAO Rockaway Career Center** – match job seekers in local community with jobs in construction and airport operations at a dedicated office in Far Rockaway.
-  **Office of Second Chance Employment** – connect formerly incarcerated individuals and others with past involvement in the criminal justice system from the local community with jobs.
-  **Institute of Concessions** – extensive training program to enable and equip local, small, and diverse businesses to qualify and compete for concessions opportunities as part of JFKR.
-  **Aviation & Aeronautics Academy** – new aviation-focused science and technology education program for local students in grades 1-12 to encourage them to seek out educational and career paths in aviation, in partnership with York College





# CAO Rockaway Career Center

Andrew Campbell – Council for Airport Opportunity (CAO)  
Verdia Noel - Council For Airport Opportunity (CAO)



## March 2020-September 2023 Highlights

RCC served to more than 7,200 Candidates

**7,232** Customers Served

**5,898** Candidates Referred

**1,111** Individuals Placed at JFK Airport

**551** Queens Residents Placed at JFK Airport

## CAO Community Outreach

**107**

Community Information Sessions



**14**

Job Fairs Hosted



**23**

Customer Service & Financial Literacy Training Cohorts



**115**

Job Fairs Attended



# RCC Dashboard

<u>KPI</u>	<u>2020- 2022</u>	<u>Jan.-Sept.2023</u>	<u>Total</u>
Customers Served	4896	2223	7232
Unique Referrals	3839	2335	5898
JFK Airport Placements	656	351	1111
Queens Residents Placed	370	154	551
Target Zip Placements	312	142	481



## SUCCESS STORIES

"I'm here to say thank you for your help! I just finished my first day's orientation in ABM. It was amazing!"



**JianQiang Xie**  
ABM  
CDL Driver  
South Ozone Park, NY



**Shamise Poston**  
OTG Management  
HR Manager  
Far Rockaway, NY

"I found my angel at CAO and I thank god for it everyday"



**Jamal Tracey**  
SSP Americas  
Warehouse Receiver  
Far Rockaway, NY



**Brandon Pender**  
Jet Blue  
Ground Operations Crew Member  
Jamaica, NY

"CAO goes the extra mile to make sure the candidates find a good job, the employees in this company show a lot of love, and it is rare to meet people that still care for others as the CAO staff does."



**Cedric Williams**  
Airways  
Cleaning Agent  
Lawrence, NY

# Current Employment Opportunities:

- Passenger Service Agents
- Flight Attendants
- Office Agents
- Operation Supervisor
- Duty Manager
- Drivers and Dispatchers
- Ramp Agents
- Security Guards
- Food Service
- Guest Services
- General Maintainer

# Upcoming Events:

- RDRC Customer Service Training – November 6, 2023
- Community Talent Coalition Meeting – November 21, 2023
- Terminal 8 Concessions Hiring Event – November 29, 2023

## Office of Second-Chance Employment

Denisha Rapier – Council for Airport Opportunity (CAO)

# Office of Second Chance Employment

## Position placements

- Spotters, Taxi Dispatch, Traffic Attendants, Customer Service, Cleaners, Food Services
- PA Direct Hires – HR Receptionist, Red Cap, Food Service Worker, Temporary Passenger Information Agent, Building

<u>KPI</u>	<u>2023 Goals</u>	<u>Jan - Sept 2023 (Actuals)</u>
Placements/Year	60	40 (incl. 15 at JFK)
Referrals/Year	300	438 (incl. 53 at JFK)
Job Openings	600	204
# of Registrations/Year	500	572



## Institute of Concessions

Dianna Rose, Dianna Rose & Associates

# Institute of Concessions

The JFK Airport Institute of Concessions is a 13-week in-person training program that provides a gateway for local and diverse businesses to gain the in-depth knowledge, understanding, practice, and application of key competencies that are essential to successfully operate a concession at any PANYNJ facility, with an initial focus on JFK Airport. Graduates of the Institute will represent to PANYNJ and our partners, as a pipeline of educated and curated businesses ready to competitively bid, and successfully operate a concession.

**JFK Airport Institute of Concessions**

There's never been a better time to elevate your business to new heights at the world class JFK Airport! Let the Institute of Concessions prepare your business to serve travelers from across the globe!

This free community development initiative will position your business to thrive! Small, local and diverse business owners will enjoy an in-depth learning experience with subject matter experts, and hands-on business mentoring from industry experts.

**A JFKR COMMUNITY DEVELOPMENT INITIATIVE**

Scan the QR code to learn more about the program.

American Airlines | JFK | JFKL | DELTA | THE NEW TERMINAL ONE

# Institute of Concessions

Application Breakdown – Hosted 4 outreach events in August (in-person & virtual)

All Applications	
Categories	Total
Total Applications	128
Food & Beverage	82
Retail	46
ACDBE	10
Minority-Owned (MBE)	108
Woman-Owned (WBE)	73
Tier 1	62
Tier 2	35
Tier 3	31

\*NOTE: 18 businesses disqualified due to Years in Business

Cohort 1 – 15 Businesses	
Categories	Total
Food & Beverage	14
Retail	2
ACDBE	1
MBE	8
MWBE	5
WBE	1
Tier 1	5
Tier 2	3
Tier 3	7

# Institute of Concessions 2023 Inaugural Cohort

Business Name	Industry Type	Tier	City	Tier	ACDBE Certified?	M/WBE Certified?
Rincón Salvadoreño	Food and Beverage; Retail	11435	Jamaica	Tier 1	Non-Certified	Minority-Owned;
Halalbee's	Food and Beverage;	11432	Jamaica	Tier 1	Non-Certified	Minority-Owned;
Sayra's Wine Bar	Food and Beverage;	11693	Far Rockaway	Tier 1	Non-Certified	Minority/Women-Owned;
Beautiful Amore Skincare	Retail;	11433	Jamaica	Tier 1	Non-Certified	Minority/Women-Owned;
Villa Russo	Food and Beverage;	11419	Richmond Hill	Tier 1	Non-Certified	Non-Certified
Singas Pizza	Food and Beverage;	11415	Kew Gardens	Tier 2	Non-Certified	Minority-Owned;
Tainted Treats	Food and Beverage;	11106	Long Island City	Tier 2	Non-Certified	Minority/Women-Owned;
Coffee Project NY	Food and Beverage;	11101	Long Island City	Tier 2	Non-Certified	Minority/Women-Owned;
Tsion Cafe	Food and Beverage;	10030	New York	Tier 3	ACDBE	Minority/Women-Owned;
Cuzin's Duzin	Food and Beverage;	11201	Brooklyn	Tier 3	Non-Certified	Minority-Owned;
Brooklyn Blend	Food and Beverage;	11206	Brooklyn	Tier 3	Non-Certified	Minority-Owned;
O' Rita's Roasters	Food and Beverage;	11223	Brooklyn	Tier 3	Non-Certified	Minority-Owned;
Natural Blend	Food and Beverage;	11233	Brooklyn	Tier 3	Non-Certified	Minority-Owned;
OH MY GOSH COFFEE	Food and Beverage;	10036	New York	Tier 3	Non-Certified	Women-Owned;
Fusion East	Food and Beverage;	11239	Brooklyn	Tier 3	Non-Certified	Minority-Owned;

# Institute of Concessions 2023 Inaugural Cohort





# Institute of Concessions



**Save the Date: Graduation Reception, Nov. 30 at 6 PM at Queens Borough Hall**

# Institute of Concessions

**LEARN:** Successfully delivered twelve (12) modules to 15 businesses, representing the inaugural class. Mandatory in-person modules were held on Tuesdays and Thursdays from 2pm – 5pm from September 12 – October 31.



# Institute of Concessions

Airport Tour at JFK Terminal 4



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## Aviation & Aeronautics Academy at York College

Rachelle Antoine, Manager, External Affairs & Community Outreach



# Aviation & Aerospace Academy at York College

**Fall 2023: ~300 Students**  
 Application Open: October 16  
 Application Close: October 24



**OMADEVI SINGH**  
 Project Manager  
 Jamaica, Queens, 11435

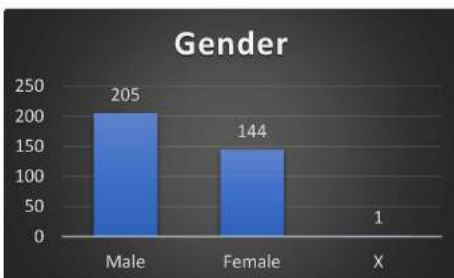
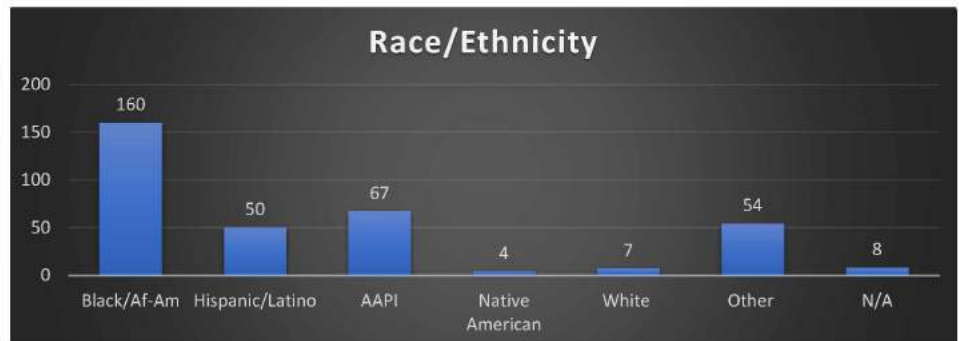
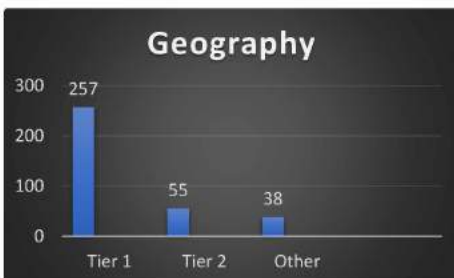
**Middle and High School Groups:**  
 Grades 6-8 and Grades 9-12  
 Inspire students' creativity in aviation STEM through hands-on robotics projects and the uses of robotics in aviation.

**Elementary School Groups:**  
 Grades 1-3 and Grades 4-5  
 Develop students' interest in the aviation field through hands-on activities exploring the science and technology of flight.

**Fall 2023 Session Dates:** November 18, December 2, December 9, & December 16

# Aviation & Aerospace Academy at York College

Geographic & Demographic Data (350 students accepted)



**JFK Redevelopment Aviation & Aeronautics Academy at York College  
ACCEPTED APPLICANTS**



# Terminal Developer Updates

**A NEW**  
**JFK** **T8 – American Airlines / URW**  
TAKING OFF NOW



# JFK TERMINAL 8

## COMMERCIAL PROJECT UPDATE

November 1, 2023

**JFK | T8**  
Innovation Partners

# JFK TERMINAL 8: COMMERCIAL PROJECT OVERVIEW



TERMINAL OPERATOR &  
PRIMARY CARRIER, JFK T8



THE CREATOR & OPERATOR  
OF SUSTAINABLE  
DESTINATIONS



MINORITY-OWNED  
INVESTOR IN CRITICAL  
INFRASTRUCTURE



QUEENS-BASED MWBE FIRM  
—EXPERTS IN DEI &  
TECHNICAL ASSISTANCE

- Builds on **\$400M T8 Expansion project** completed by American Airlines in 2022
- **\$125M** investment to transform customer journey
- NYC-inspired destination—**60+ concession units**
- Exclusive first-to-market & local brand partners
- Est. **24-month** development period



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## KEY PROJECT UPDATES

Since launching the project in July 2023...

- Launched online Community Portal
  - **620** intake forms completed by interested businesses
  - **41,000+** total site visits since launch
- Hosted **12** outreach events across concessions and D&C with **1,500+** attendees
- Launched **T8 Student Bridge Program** with cohort of 17 students from York's CUNY Aviation Institute
- Provided technical assistance to **38 local firms**



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# COMMUNITY ENGAGEMENT & TECHNICAL ASSISTANCE

- **LBE Engagement:** On track for pipeline of 60 prospective LBE Tier 1 & Tier 2 firms
- **Technical Assistance:**
  - **38 firms** have received technical assistance by our team since project launch
  - Personalized 1:1 support to assess the capacity & experience of each business
  - We provide guidance on the appropriate opportunities, entry points, and next steps for each business

## SUCCESS STORY: ANDRES OTERO



Andres Otero is Tier 2 Queens photographer who has covered multiple events for our team. With our team's support, Andres recently received his ACDBE certification.

## SUCCESS STORY: VERONIMOS PAINTING



Veronimos Painting, a Tier 3 painting firm, received technical assistance from our team after completing a pre-qualification application. Owner Veronica Watts credits the assistance she received with helping her prepare for a new subcontracting opportunity at JFK.



# COMMUNITY OUTREACH EVENTS

T8 Partners has hosted **12 events with +1,500 attendees since July 2023**

Date	Topic
7/27/23	Introduction to AEC Opportunities
8/1/23	Introduction to Airport Concessions Opportunities
8/3/23	Preview of Holt Construction Packages #1 & #2
8/10/23	Learn How to Pre-Qualify
8/17/23	Preparing to Bid on Construction Packages
8/24/23	Meet the Construction Project Team
8/31/23	Financials with Holt Construction
9/7/23	How to Build in the Airport – Part I
9/14/23	How to Build in the Airport – Part II
9/21/23	Building Safety at JFK T8
9/26/23	Airport Concessions 101 – Operating Basics
9/28/23	JFK T8 Project Update



Scan the QR code to view past event recordings



# T8 STUDENT BRIDGE PROGRAM

## Creating learning opportunities for diverse local students

- Partnership among T8 Partners, York College's CUNY Aviation Institute, and social impact platform Project Destined
- Six-week program launched Oct. 2023 with weekly virtual sessions hosted by experts from T8 Partners
- T8 partners hosted an in-terminal tour/meet-and-greet
- **17** total student participants from the Aviation Institute program (7 from Tier 1 zip codes / 7 from Tier 2) – Increased size from 10 to 17 to accommodate interest
- Each student receives a **\$500 stipend** for participation
- Stakeholder Reception to take place on Nov. 8<sup>th</sup> from 2-3:30 p.m. at York College – open to the community



**JFK T8**  
Student Bridge Program

**JOIN US**

On behalf of Unibell-Rodamco-Westfield, CUNY York College, and Project Destined, you are cordially invited to attend a reception to celebrate the JFK Terminal 8 (T8) Student Bridge Program.

**When:** **Wednesday, November 8, 2023**  
2 – 3:30 p.m.

**Where:** **CUNY York College Academic Core Building**  
Faculty Dining Room  
94-20 Guy R. Brewer Blvd.  
Jamaica, New York 11451

Kindly RSVP to **Dane Trimboli** at [dtrimboli@york.cuny.edu](mailto:dtrimboli@york.cuny.edu) or **Denecla Marshall** at [dmarshall@york.cuny.edu](mailto:dmarshall@york.cuny.edu). Please indicate if you require on-campus parking for the event.



# D&C CONTRACTING: UPCOMING OPPORTUNITIES

## Base Building Work

### Primary Scopes:

- Structural Ramp Infill
- Utilities – Delivery to Spaces
- Architectural Elements
- Moving Walkway Removals
- Passenger Seating Areas

### Timeline:

- **Dec. 2023** – Holt Construction Bid Packages #1 & #2 Released
- **Feb. 2024** – Awards

## Tenant Buildout Work

### Projects Kicking Off Q4 2023

- Architectural/Engineering Design Beginning Q4 2023
- Construction of Spaces Beginning Q2 2024

## Upcoming D&C Outreach Events

*Dates to be finalized in coming weeks*

### VIRTUAL EVENT: Holt Packages #1 & #2 Release

- **Who Should Attend:** Construction subcontracting/trade firms interested in bidding in future opportunities at T8
- **What to Expect:** Detailed walkthrough of Holt Packages #1 & #2

### VIRTUAL EVENT: Building Connected Bid Software Walkthrough

- **Who Should Attend:** Construction subcontracting/trade firms interested in bidding in future opportunities at T8
- **What to Expect:** Step-by-step walkthrough of the online bid submission platform

### VIRTUAL EVENT: Pre-Qualification Walkthrough

- **Who Should Attend:** Construction subcontracting/trade firms interested in learning about Holt Construction's pre-qualification process
- **What to Expect:** Step-by-step walkthrough of the pre-qualification process





# CONCESSIONS: UPCOMING OPPORTUNITIES

## Creating flexible entry points for small local diverse-owned businesses

### Retail LBE Accelerator

- Dedicated to LBEs within local tiered zones
- (6) dedicated spaces - (2) in-line stores & (4) turn-key kiosks
- Flexible terms & low buildout costs reduce barriers to entry

#### Timeline:

- RFP Launch: Feb. 2024
- Anticipated Openings: Q3 2024

### LBE Food Hall Opportunities

- 25% of Food Hall space dedicated to LBEs
- Flexible terms & low buildout costs reduce barriers to entry

#### Timeline:

- Pre-Qualification Opportunities: Q2 2024
- Anticipated Openings: Q2 2025

### Upcoming Concessions Outreach Events

#### VIRTUAL EVENT: ACDBE Concessions Partnerships

Tuesday, Nov. 21, 6-7 p.m.

- **Who Should Attend:** Local businesses interested in learning about opportunities available for ACDBE partners across airports
- **What to Expect:** Learn about the basics of the ACDBE program, hear success stories from other businesses and learn about partnership models

#### IN-PERSON EVENT: LBE Food Hall & Accelerator Opportunities + LBE Retail In-Line Accelerator RFP Release

TBD: Week of Dec. 11

- **Who Should Attend:** Local F&B or retail businesses interested in T8 LBE opportunities
- **What to Expect:** Learn about upcoming opportunities for T8 LBEs, determine which opportunities are right for you & learn about how the RFP

#### VIRTUAL EVENT: Retail LBE Accelerator RFP Q&A

Tuesday, Dec. 19, 6-7 p.m.

- **Who Should Attend:** Local retail businesses interested in T8 LBE opportunities
- **What to Expect:** Q&A format to answer questions and help prospects prepare to submit their proposals



# T8 COMMUNITY ART SHOWCASE

We are seeking **Queens-based artists** to delight and enhance the guest and terminal experience at T8. These seasonal showcases will elevate temporary spaces with art that reflects our Queens community and resonates with travelers.

**+750 SF** of space in the main terminal will be dedicated to our first seasonal showcase in Q1 2024.

Featuring local artists exclusively, the selected works may consist of graphic arts, paintings, photographs, sculptures, collages and large-scale mixed media.

#### Timeline (Q1 2024):

- Work with local Art Studios for an inclusive "Call for Artists"
- Identify temporary (3+ months) spaces throughout the terminal for seasonal showcases
- Select artists by a committee of art advocates
- Install art in phases



On left, recent community art event hosted by Westfield World Trade Center; top and right, example community art imagery ([source](#))



# THE NEW TERMINAL ONE

JFK Redevelopment Community Advisory Council Meeting

November 1, 2023

THE NEW TERMINAL ONE  
JFK INTERNATIONAL AIRPORT

## NEW TERMINAL ONE LEADERSHIP U FOR HUMANITY: DEVELOPING DIVERSE LEADERS

- NTO thanks our four community partners for successfully working with the **Korn Ferry Charitable Foundation** on the first locally recruited class of *Leadership U for Humanity* leaders.



Greater Jamaica Development Corporation



Rockaway Development & Revitalization Corporation



Queens Chamber of Commerce



York College

- The class maintained a participation rate of 95% in this nationally acclaimed *leadership development program*.
- At no cost, participants develop stronger leadership and business skills, expand their view of career growth opportunities and build new peer or mentor relationships with the *Leadership U for Humanity* network.



We are pleased to announce the second program cohort launching **March 2024**

Apply between **December 1<sup>st</sup> - February 9<sup>th</sup>**

Visit our booth for more information

# NEW TERMINAL ONE IN THE NEWS

On Sunday September 24, The New Terminal One at JFK President and CEO, Gerrard P. Bushell, Ph.D, sat down with Sandra Bookman on **abc7NY Here and Now** to talk about how ensuring opportunities for minority and women-owned businesses is intrinsically woven in our DNA. "We have to drive revenue and be successful, but we also have to be inclusive in terms of the community, making sure there is a window and access point for people who want to be part of this incredible experience." - Dr. Bushell



**THE NEW TERMINAL ONE**  
JFK INTERNATIONAL AIRPORT

JFKR Advisory Council Meeting - November 1, 2023 - Pg.65

# THE NEW TERMINAL ONE LEGACY AND IMPACT

- We were thrilled to support the JFKR **Girls in Aviation Day** by sponsoring a **model aircraft building station** hosted by our Chief of Staff Uzo Okoye, Esq., Justin Deebrah and Rosalie Polanco from our Diversity and Community Engagement team.
- NTO recognizes the importance of creating jobs, supporting local businesses, promoting diversity, and providing opportunities to the local community, including our children, while we deliver of a world class terminal.
- The reimagined terminal will have state-of-the-art technology, best sustainability practices, public art, local concessions, and revamped roadways to create a transformative and positive world-class passenger experience.
- NTO is coordinating the Art and Branding program with the PA towards the 2026 opening.
- Our extensive partnerships with the community and labor will drive historically high diversity participation and deliver jobs, intentional social impact, and real economic opportunities for Southeast Queens and the surrounding communities for generations to come.



NTO team with Rachele Antoine at the 2<sup>nd</sup> Annual JFK Redevelopment Girls in Aviation "Madams in Motion" Event

**THE NEW TERMINAL ONE**  
JFK INTERNATIONAL AIRPORT

JFKR Advisory Council Meeting - November 1, 2023 - Pg.66

# THE NEW TERMINAL ONE PROJECT PROGRESS

- Construction is continuing since 2022, with the arrivals and departures hall and 14 new gates set to open in 2026. The new terminal will be **250% larger** than existing terminal.
- MWBEs engaged have grown from 250 to over **300** MWBE and/or local firms on the project. NTO continues to recruit more local and minority firms as contractors and professional service providers.
- NTO is pleased to report that **51.7%** of construction laborers are minority and **20.7%** are local residents.
- Notable construction milestones include:
  - **AirTrain Enclosure and Protection** (covering of light rail stations to protect airtrain from hazards during steel erection).
  - **Start of Steel Erection for the Head House** (placement of steel has started).
  - **Completion of Terminal 2 Demolition** (abatement and demolition complete).
  - **Start of the Concrete Slab on Deck.**



Time lapse video of the construction site between September 19<sup>th</sup> through October 27<sup>th</sup>.

## WORLD-CLASS TEAM

<b>FINANCIAL SPONSORS</b>	<b>ferrovial</b> airports	<b>JLC</b>   MJE-Loop Capital Partners	<b>Ullico</b>	<b>THE CARLYLE GROUP</b>
<b>CAPITAL PROJECT DELIVERY</b>	<b>ferrovial</b> construction	<b>LEHRER CUMMING</b> A CUMMING COMPANY	<b>MCKISSACK</b> A CUMMING COMPANY	<b>SNC-LAVALIN</b>
<b>DESIGN-BUILDER</b>	<b>AECOM TISHMAN</b>		<b>Gensler</b>	
<b>COMMERCIAL DEVELOPER &amp; MANAGER</b>	<b>UNIBAIL-RODAMCO-WESTFIELD</b>			

## EXPANDING OPPORTUNITIES FOR LOCAL CONTRACTORS



### Creative Construction Services

Hanson James  
MBE  
Cambria Heights, NY (Tier 1)

1 Air Train Protection

2 Temporary Carpentry and Protection

- **Creative Construction Services Corp**, is a minority owned business firm that provides union labor specializing in general carpentry, drywall and framing, acoustical ceilings, safety protection, waterproofing and hardware installation.
- Hanson James started out as union carpenter over 25 years ago, working at JFK. Hanson established Creative Construction Services in 2005 and has continued to work in the aviation space. Previous notable projects include JFK IAT (Terminal 4), JetBlue Terminal 5, LGA Terminal B.
- Union Affiliations: Local 45 (NYS Carpenters), Local 282 (Teamsters), Local 79 (Laborers)
- **Contract 1** : \$ 1,273,000 (Base Contract) + \$2,708,700 (Change Orders) = \$3,981,700
- **Contract 2** : \$13,100,000
  - Committed to 100% MBE participation and 100% LBE Tier 1 participation

## ENGAGING LOCAL BUSINESSES AT BUILDING 111 (NTO Office)

NTO is pleased to report utilization of **MWBE firms exceeding 80%** and utilization of **LBE firms exceeding 26%**. NTO is also proud to note engagements of local firms who have supported the Building 111 project:

- **5D Architectural** | Cambria Heights, NY – Design and Special Inspections
- **A.L. Consulting Group** | Jamaica, NY – Site Safety
- **Alleyn Consulting Group** | Laurelton, NY – IT & AV, design, furnish and Install
- **Architectural Sign Group** | Elmont, NY – Interior Signage
- **Anodyne Technologies** | Jamaica, NY – workstation setup
- **Business Relocation Services** | Rockaway Park, NY – office relocation
- **Cardoza Plumbing** | Astoria, NY – Plumbing
- **Celin Munoz Consulting** | Valley Stream, NY – Structural Design Support
- **DH2 Limo** | College Point, NY – Shuttle operator
- **Ebony Office Products** | Long Island City, NY – Office Chairs
- **Ecosafety Consulting** | Jamaica, NY – Site Safety Managers
- **Genesis Environmental** | Astoria, NY – Asbestos Testing
- **Haydan Consultants, Inc.** | Rosedale, NY – Cost Estimating
- **Inniss Construction** | Hollis, NY – Furnish & Install Pantry equipment
- **On Point HVAC** | Ozone Park, NY – Pipe Installation for Fire Suppression
- **Queensbridge Cleaning** | Cambria Heights, NY – Final Clean
- **Tempco Glass** | Flushing, NY – Tempered Glass manufacturer



# DESIGN-BUILDER PROCUREMENT OPPORTUNITIES

Q4 2023 – Q2 2024	Q4 2023 – Q2 2024	Q4 2023 – Q2 2024
Exterior Carpentry	Landscaping	General Construction
Stonework & Tile	Over Head Coiling & Specialty Doors	Pest Control
Hollow Metals & Finish Hardware	Roadway Canopies	Gas Fuel Services
Painting & Coatings	Flooring	First Aid Supplies
Graphics & Signage	Millwork	

## STEP 1



BUILDINGCONNECTED

First time users, create a Building Connected account.

Returning users, make sure you are logged in before clicking Prequalify.

## STEP 2



Open the "Qualifications" tab (rubber stamp symbol)

Navigate to the **Awaiting Submission** section and locate the questionnaire for: **"Tishman Construction Corporation"**

## STEP 3



If you have any questions, email us at [info@onejfk.com](mailto:info@onejfk.com).

**\*\* Note that AECOM is involved in more than one project at JFK Airport. There is a separate prequalification per development team. If you are interested in being considered for both projects, do not start the applications simultaneously. Complete 1 first, then start the 2<sup>nd</sup>, to facilitate the seamless transition of information from one application to the next.**

**THE NEW TERMINAL ONE**  
JFK INTERNATIONAL AIRPORT

JFKR Advisory Council Meeting - November 1, 2023 - Pg.71

# POTENTIAL OPPORTUNITIES IN THE CONCESSIONS PROGRAM

## Who Can Participate?

- Firms specializing in design, engineering, architecture, building or construction.
- Professional services providers
- Businesses specializing in retail, food & beverage, or specialty product

## Types of Opportunities Available

### ARCHITECTURE & ENGINEERING:

- Architecture
- Interior Design
- Sustainability
- Engineering (structural, mechanical, electrical)
- Project/Construction Management
- Cost Estimating, Scheduling
- QA/QC, Testing & Inspection
- Safety Management & Oversight

### CONSTRUCTION TRADES:

- Concrete, Masonry, Metals
- Wood, Plastics & Composites
- Thermal & Moisture Protection
- Openings & Finishes
- Equipment & Furnishings
- Fire Suppression, Plumbing, HVAC
- Electrical & Communications

### PROFESSIONAL SERVICES:

- Supporting URW & concessions operators across development and day-to-day operations, e.g.
- Janitorial/maintenance
- Photography/video
- Graphic design/print production
- Legal
- Accounting

### CONCESSIONS & PRODUCTS:

- Flexible entry points for businesses of all kinds:
- Physical space
  - Dedicated turnkey spaces for LBEs
  - Product placement/merchandise sourcing
  - Automated Retail
  - Digital storefronts
  - Flexible deal structures & terms

## Ways to Participate

- Prime & strategic partnerships
- Subcontractor to GCs

**THE NEW TERMINAL ONE**  
JFK INTERNATIONAL AIRPORT

JFKR Advisory Council Meeting - November 1, 2023 - Pg.72

# M/W/LBE & SDVOB OUTREACH

NTO holds monthly information sessions on the 2<sup>nd</sup> Tuesday of every month and in-person Meet the Prime events on the 4<sup>th</sup> Thursday of every month. Held at local MWBE-owned venue RaMed Studios and catered by local vendors The Nourish Spot and Nana's Love



## M/W/LBE & SDVOB OUTREACH AND RECRUITMENT

June 13, 2023	NTO M/W/LBE, SDVOB Information Session
June 29, 2023	NTO-AECOM Tishman: Meet the Primes
July 11, 2023	NTO/ M/W/LBE - SDVOB Information Session
July 27, 2023	NTO-AECOM Tishman: Meet the Primes
August 8, 2023	NTO/ M/W/LBE - SDVOB Information Session
August 31, 2023	NTO-AECOM Tishman: Meet the Primes
September 12, 2023	NTO/ M/W/LBE - SDVOB Information Session
September 28, 2023	NTO-AECOM Tishman: Meet the Primes
October 10, 2023	NTO-URW ACDBE, M/W/LBE, SDVOB Information Session Concessions Program Preview



# COMMUNITY ENGAGEMENT

- To date NTO has participated in over **350 events**, providing financial or in-kind support to **78 local and/or not-for-profit organizations** focusing on initiatives to advance civic purposes for the betterment of the communities surrounding JFK International Airport and the New York metropolitan area.
- Held over **1,000 office hour meetings** with M/W/BE and SDVOB firms.
- Met with over **600 local firms** within the 37 priority zip codes and the Borough of Queens.
- Hosted **74 Information Sessions**.

## OUTREACH AND COMMUNITY ENGAGEMENT

<b>May 10, 2023</b>	<b>PENCIL Principal For A Day</b>	October 12, 2023	JFKR Mobile Office Hours - CM Brooks-Powers
May 17, 2023	SBTRC Advancing Equitable Infrastructure Opportunities: Bipartisan Infrastructure Law (BIL) Symposium	October 12, 2023	Queens Chamber of Commerce 2023 Building Awards Gala
May 18, 2023	2023 NEW Equity Leadership Awards Luncheon		Brooklyn STEAM Center Visit, with Council Member Nantasha Williams
May 18, 2023	LISC NY 2023 Big Apple Gala	October 13, 2023	Queens Community House 2023 Gala
June 7, 2023	Queens Business Expo 2023 by Queens Chamber of Commerce	October 19, 2023	Schnep's Media Queens Power List Event
June 12, 2023	JFK Redevelopment Veteran Contracting Opportunities Event	<b>October 19, 2023</b>	<b>Jamaica Center for Arts &amp; Learning: Straight from Queens Gala</b>
June 20, 2023	NYS/PANYNJ - 2023 MWBE Regional Opportunities Expo	October 19, 2023	Women Builders Council 2023 Champion Awards Gala
July 18, 2023	Competitive Edge Conference 2023		NYPACE Annual Award Ceremony 'Entrepreneur on the Move Award'
July 19, 2023	Council for Airport Opportunities Aviation Job Fair	October 19, 2023	JFKR Mobile Office Hours - AM Amato
July 20, 2023	JFK Redevelopment AC Education Committee Meeting	October 26, 2023	NTO-AECOM Tishman - Meet the Primes Event
July 24, 2023	Crescent Consulting/ JFKR Workforce Event at York College	October 26, 2023	JFK Redevelopment Girls in Aviation Day
Aug 11, 2023	JFK Redevelopment Aviation/Sustainability Mini Summer Camp	October 28, 2023	Greater Queens Chapter of The Links, Inc. Event
<b>Sept 14, 2023</b>	<b>RDRC 36th Annual Community Builders Awards</b>		

## PENCIL Principal For A Day

On Wednesday May 10<sup>th</sup> NTO was proud to participate in PENCIL, Inc.'s 2023 Principal for A Day:

- Dr. Bushell, embraced his role at **Eagle Academy for Young Men III of Southeast Queens**
- Kimberly Hardy, took part in the program at **John F. Kennedy Jr. School in Elmhurst**
- Izzat Moussallieh, shadowed Principals at **New Heights Middle School in Brooklyn**
- Ricardo Pinillos Villaescusa, joined **Martin Van Buren High School in Bellrose**
- Paul Kim, participated at **Aviation Career & Technical Education High School in Queens, NY**



## RDRC 36th Annual Community Builders Awards

On Thursday September 14<sup>th</sup>, **Rockaway Development & Revitalization Corporation** held its *Community Builders Awards Gala* honoring:

- **Hon. Senator James Sanders, Jr.**, NYS Senator, 10<sup>th</sup> Senate District
- **Renee Hastick-Motes**, Episcopal Health Services, Inc.
- **Juan Santiago**, National Grid
- **Valerie White**, Local Initiatives Support Corporation
- **Kim Hardy**, New Terminal One





# Jamaica Center for Arts & Learning: Straight from Queens Gala

On Thursday October 19<sup>th</sup> NTO was proud to support the **Jamaica Center for Arts & Learning** *Straight from Queens Gala*.

Congratulations to the awardees:

- **Dawn Kelly**, The Nourish Spot
- **TL Cross**, Hip Hop Historian
- **Margaret J Denson**, Community Relations



## STAY CONNECTED

### Register for 1-on-1 Meetings

- **Virtual:** Daily from 9 a.m. to 5 p.m. ET
- **In-Person:** Wednesdays from 12 to 5 p.m. ET

[JFKR Community Information Center](#)  
144-33 Jamaica Ave, Queens, NY 11435

Learn more at: <https://www.anewjfk.com/projects/the-new-terminal-one/>

Email the NTO team at: [info@onejfk.com](mailto:info@onejfk.com)

Scan the QR code to Register for Office Hours





**A NEW**  
**JFK** **T6 – JFK Millennium Partners**  
TAKING OFF NOW

**JFK** Millennium  
Partners



JFK Redevelopment Community Advisory Council

November 1, 2023

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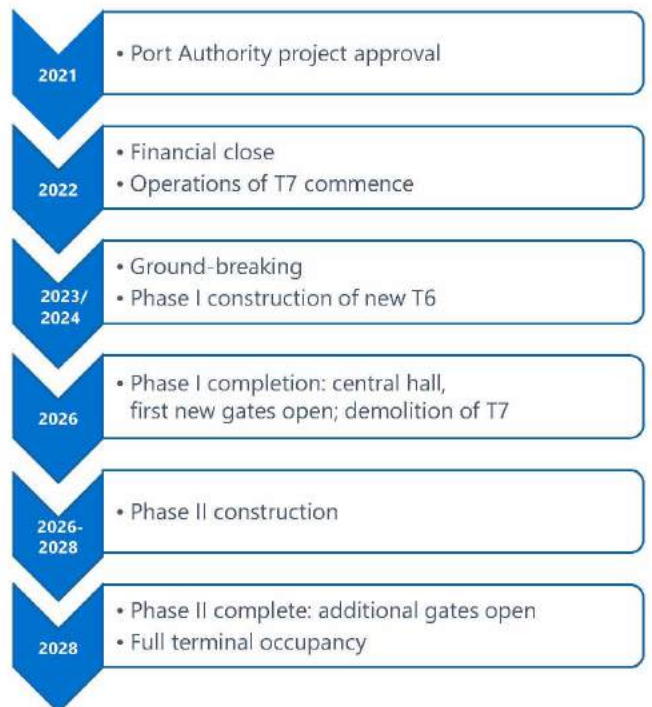


**JFK Millennium Partners**

**JFK Terminal 6 Redevelopment Project**

*Overview*

- ✓ \$4.9 billion redevelopment project, with an anticipated development cost of \$2.8 billion
- ✓ 1.2 million sq ft of terminal complex, critical supporting roadways, utilities, aircraft apron, and ground transportation center
- ✓ Supplier Diversity Initiatives
  - M/WBE- 30%, MBE 20%, WBE 10%
  - LBE- 10%
  - SDVOB- 3%



## Construction Update



**JFK** Millennium  
Partners

## Construction Update

- ✓ Excavation in preparation for piling and foundations on East end continues.



- ✓ Forming foundations and grade beams on the west end continues.



**JFK** Millennium  
Partners

## Construction Update

- ✓ Steel erection is well underway. Anticipate pouring concrete in November.

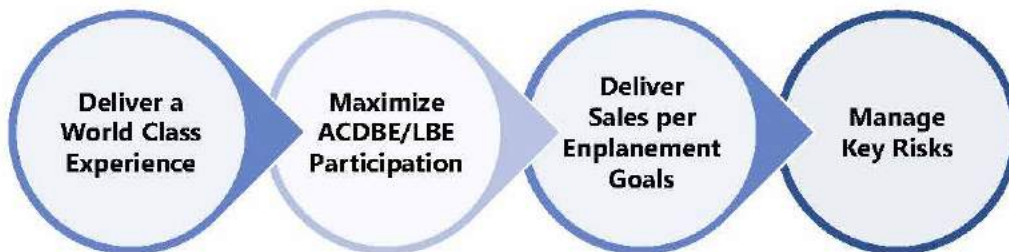


- ✓ Utility relocation in preparation for roadway construction.
- ✓ JMP is engaged with the Port Authority and our construction and operations staff to effectively manage vehicle and pedestrian traffic to facilitate work and minimize disruption.



## Concession Program Objectives

The Terminal 6 Concessions program will embrace New York's **most iconic neighborhoods and architecture**. With a focus on **Queens** and a program reflecting New York's status as home to many of the country's, and the **world's, best known brands**.



*"Success of a terminal is measured by passenger satisfaction"*

## Concession Outreach Highlights

### 1<sup>st</sup> Concession Outreach Event

- Co-hosted by the Queens Chamber of Commerce and the Greater Jamaica Development Corporation
  - Over 70 people in attendance



### 2<sup>nd</sup> Concession Outreach Event

- Co-hosted by Queens Borough President, Donovan Richards
  - Over 80 people in attendance



### 3<sup>rd</sup> Concession Outreach Event

- Co-hosted by Councilwoman Brooks-Powers, Assemblyman Anderson, and Senator Sanders
  - Over 50 people in attendance

### 4<sup>th</sup> Concession Outreach Event

- Co-hosted by Senator Comrie, Assemblywoman Hyndman, and Councilwoman Williams
  - Over 60 people in attendance

## Concession Outreach Highlights

### Prime Concessionaire Matchmaking Event

October 4, 2023

- On October 4<sup>th</sup>, JMP hosted its fifth concession outreach event, a matchmaking event for ACDBEs and LBEs.
- Congressman Gregory Meeks and Speaker of the NYC Council Adrienne Adams co-hosted the event and delivered opening remarks.
- Over 150 guests in attendance, were introduced to AMAC, networked with prime concessionaires, and learned about financial products. JMP provided a concessions timeline including the September 25 RFQ issuance which is due October 30.
- JMP partnered with the Queens Together restaurant association to cater the event with local restaurants, Salim Biryani, Rincon Salvadorena and the Nourish Spot providing "a taste of Queens" for attendees.



# Concessions Program

Eagle Consulting Services and Optimized Diversity Solutions are the Program Independent Observer to support the procurement process.

ACDBE/LBE East Food Hall	Multi-Unit Packages	LBE Small Business Marketplace	Institute of Concessions Mini-Bid
<p><b>4 ACDBE / 1 LBE Opportunities</b></p> <ul style="list-style-type: none"> <li>RFQ process will separately qualify ACDBE and LBE operators based on <b>experience, financial ability to perform, and concepts they can operate.</b></li> <li>RFP process will include confidential <b>collaborative dialogue meetings</b> ("CDM") to refine initial conceptual proposals.</li> <li><b>JMP to provide design support</b> through the RFP process to validate proposed concepts.</li> <li><b>Financial requirements will be pre-determined</b> and largely equal across units.</li> </ul>	<p><b>4 Multi-Unit Opportunities</b></p> <ul style="list-style-type: none"> <li><b>Spaces to be packaged</b> for selection of (2) food &amp; beverage operators, (1) travel/convenience/specialty retail operator and (1) Duty Free operator.</li> <li>Requires <b>ACDBE joint-venture</b> of at least 35% ownership.</li> <li><b>Competitive solicitation</b> with traditional RFP process may employ collaborative design/concept discussions and Best and Final Offers stages.</li> <li>Evaluating RFP response deliverables, including bid bond, financial statements, and level of design detail.</li> </ul>	<p><b>5 LBE Opportunities</b></p> <ul style="list-style-type: none"> <li>Three (3) inline spaces and two (2) kiosks in high-traffic areas for <b>maximum exposure that will provide the greatest opportunity of success.</b></li> <li><b>Marketing strategy</b> to feature the Marketplace as a true reflection of Queens, NYC, and the overall community.</li> <li><b>JMP to provide build-out of a finished space</b> where operators only need to provide branded signage, point of sale system, products and displays.</li> <li><b>Flexible lease terms requiring no MAG;</b> a fixed percentage rent between 15% - 20%; with a flexible short-term lease, options to extend; and mutual 30-day termination right.</li> </ul>	<p><b>1 IOC Opportunity</b></p> <ul style="list-style-type: none"> <li>An extension of the PANYNJ <b>Institute of Concessions (IOC)</b> training program.</li> <li>Part of the <b>Small Business Marketplace.</b></li> <li><b>1 retail unit</b> reserved for one qualified graduate of the <b>Institute of Concessions (IOC).</b></li> <li>Build-out of the retail unit to be <b>financed by JMP.</b></li> <li><b>2-year renewable lease term.</b></li> <li>Suitable for hard goods, soft goods, and prepackaged food.</li> <li><b>Competitive RFP process</b> will be conducted in 2025 for occupancy when Phase 1 of Terminal 6 opens.</li> </ul>
<b>Closed on October 30, 2023</b>	Duty-Free open until January 10, 2024 F&B and Retail open until January 17, 2024	Opportunities available in 2024	Opportunity available in 2024



For questions, email [concessions@vantageairportgroup.com](mailto:concessions@vantageairportgroup.com)

# Concessions Timeline

JMP envisions a **curated concession assortment** that is different from the expected, drawing from **Queens and the greater NYC market** to create a **true sense of place.**



JMP's goal is to establish a **world-class concession program**, fostering the active participation of **ACDBE and LBE enterprises.**



## Overview

- ❑ Art is an essential part of the Terminal 6 experience.
- ❑ JMP has partnered with Public Art Fund, the leading independent nonprofit organization dedicated to art in public spaces.
- ❑ JFK Millennium Partners' Terminal 6 Art & Multimedia Program will feature art curated by the Public Art Fund and art curated by other artists.



## Partnership with New York-Based Public Art Fund Will Capture Spirit and Creativity of New York



## JFK Millennium Partners In The News

### The September Issue of Metropolitan Airport News Featured JFK Terminal 6



## The JFK Airport Terminal 6 Revival

An Interview With Helene Williams, CEO, JFK Millennium Partners

JULIA LARSEN SUHM  
Metropolitan Airport News

When you're going to see a new building, it's not just the architecture that you're looking at. It's the people who are building it. Helene Williams, CEO of JFK Millennium Partners, is one of the most important people in the world of airport terminal 6. She is the one who is making sure that the terminal is built to last and that it is a place where people want to go. In this interview, we talk to Helene about the challenges of building a new terminal and the importance of art in public spaces.



The new terminal will be a landmark building, not just because of its size and its modern design, but because of the way it is built. It will be a place where people can see the progress of the terminal and the way it is being built. Helene says that the terminal is a place where people can see the progress of the terminal and the way it is being built. She says that the terminal is a place where people can see the progress of the terminal and the way it is being built.

Helene says that the terminal is a place where people can see the progress of the terminal and the way it is being built. She says that the terminal is a place where people can see the progress of the terminal and the way it is being built. She says that the terminal is a place where people can see the progress of the terminal and the way it is being built.





## Outreach Highlights

- ✓ NEW Equity Leadership Awards Dinner- 5/18
- ✓ CUNY'S 2023 MWBE, SDVOB Procurement Conference- 5/24
- ✓ Queens Chamber of Commerce Business Expo- 6/7
- ✓ 2023 AMAC Airport Business Diversity Conference- 6/10-6/14
- ✓ NYS MWBE Regional Opportunities Expo -6/20
- ✓ City & State Rebuilding New York Summit- 6/21



## Outreach Highlights

- ✓ Competitive Edge Conference-7/18-7/18
- ✓ Crescent Consulting Workforce Event- 7/24
- ✓ Queens Chamber of Commerce Building Awards- 10/12
- ✓ Women Builders Council Champion Awards Dinner- 10/19
- ✓ Girls in Aviation Day- 10/28



## Project Success Stories



*"Working with JMP has opened many doors. Like a perfectly baked cake, opportunities, when mixed with dedication and networking, rise to sweet success."*

- Janel Rhymer owner of Holy Sweets NYC

[Holy Sweets NYC](#)

Black Woman-Owned  
Far Rockaway, Queens, NY  
\$1,850 Award

## write it up



*"It has been a wonderful experience working with JFK Millennium Partners to create strategic communications that support the Terminal 6 Redevelopment Program and the surrounding Queens community. This opportunity has also contributed to the business growth of Write It Up, Inc."*

- Jamillah Wright CEO of Write It Up, Inc.

[Write It Up, Inc.](#)

Black Woman-Owned  
Brooklyn, NY  
\$145,000 Award

## Project Success Stories

### MBE Partner Spotlight



Contact: Andrew Simmons  
Steel Fabrication Shop  
Black-Owned  
\$3.7m Award



Contact: Nelson Ferreira  
Driving & Drilling Contractor  
Hispanic-Owned  
\$24.9m Award



Cross Island Mechanical Corp.

Contact: Kristopher Shaw  
HVAC Contractor  
Black-Owned  
\$19.6m Award  
Tier 2

## MWBE Partner Spotlight



**Contact: Denise Sapienza-Levey**  
**Carpentry Contractor**  
**Women-Owned**  
**\$11.8m Award**



**Contact: Ying Lu**  
**Architectural/Ornamental Metal**  
**Manufacturer and Union Installer**  
**Asian Pacific-Owned**  
**\$9.4m Award**



**Contact: Kehinde Aregbe**  
**Security Guard Company**  
**Black-Owned**  
**\$1.9m Award**  
**Tier 1**

## Upcoming Procurement Bid Schedule

### Construction Trade Packages 30-60-90 Day Forecast

Bid Package	Trade	Planned Issue Date
09X	Misc. Finishes	9/19/2023
05C	Ornamental Metals & Railings	10/10/2023
05D	Metal Fabrications – Interior Fitout	10/10/2023
09H	Intumescent Painting	10/10/2023
04B	Masonry Interior Fitout	10/20/2023
06A	Architectural Woodwork/Panels	12/22/2023
06b	Architectural Woodwork/ Casework	12/8/2023
08C	Interior Glass and Glazing	12/12/2023
09B	Drywall and Ceilings	12/22/2023

To stay up to date on contracting opportunities, visit <https://www.anewjfk.com/work-with-us/work-with-jmp/>



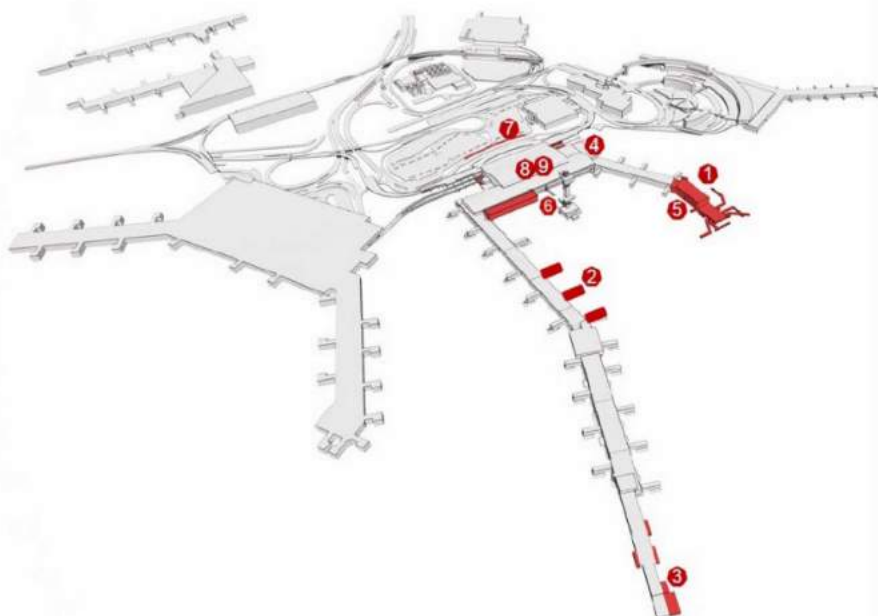
# JFK TERMINAL 4 EXPANSION | PROGRAM UPDATE

JFK REDEVELOPMENT ADVISORY COUNCIL COMMITTEE MEETING

November 1, 2023

| JFKIAT |

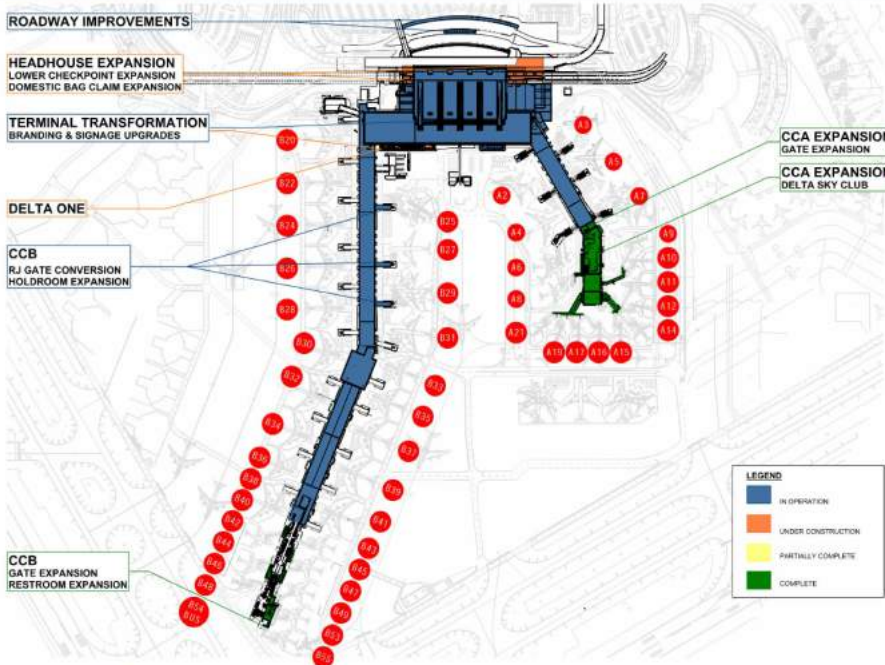
## PROGRAM | OVERVIEW



The current Terminal 4 expansion program is a \$1.5B construction program comprised of the following nine main elements:

1. Concourse A Extension
2. Concourse B Wide-Body Gate Conversion
3. Concourse B RJ Gate Conversion and Holdroom Expansion
4. Headhouse Expansions
5. Concourse A Delta Sky Club
6. New Airside Lounge
7. Roadway Improvement
8. Terminal Transformation
9. One JFK Branding and Signage Upgrades

# CONSTRUCTION UPDATE | COMPLETED CONSTRUCTION PROJECTS



## Concourse A Extension

Activation of new Gates:	January 2023
Status:	Complete
Full Activation (Levels 2 - 4):	July 2023
Status:	Complete



## Concourse B Expansion

South Gates and New Restrooms:	December 2022
Status:	Complete
North Gates	July 2023
Status:	Complete

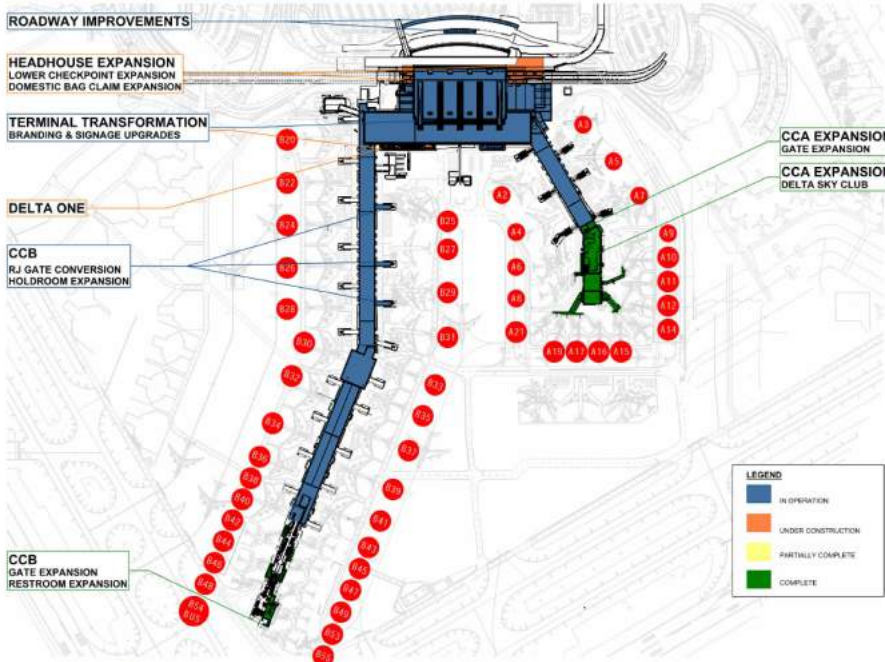


## Roadway Improvements

Activate new curb frontage & Wayfinding Signage:	Spring 2023
Status:	Complete



# CONSTRUCTION UPDATE | ACTIVE CONSTRUCTION PROJECTS



## New Airside Lounge

Activate new Airside Lounge:	2Q24
Status:	June 2024



## Headhouse Expansion

Activate Expanded Checkpoint Queuing Area:	July 2023
Status:	Complete
Activate New Domestic Baggage Claim:	September 2023
Status:	November 2023



# KEY MWBE AND LOCAL PARTNERS



Roy Sirengo  
CEO



Kuljit Kaur  
Project Manager

## 3rdi Technologies LLC

PANYNJ MBE, SBE Certified, LIC, NY

*Approximate contract value to date = \$435,000*

"Delta and the Turner team have been supportive and wonderful partners - our work has been appreciated and our staff have felt valued by the entire team. We're grateful to the PANYNJ for their support of small, local businesses"

Roy Sirengo  
CEO



## JFKIAT: TRANSFORMATION



# TERMINAL | TRANSFORMATION

The Terminal 4 Transformation is a component of the Terminal 4 Expansion and Redevelopment program. This program, at \$154m is the basis for Terminal enhancements which will optimize areas of the Terminal wholistically. These elements focus on People, Processes, Place and Technology. Together with the Delta Redevelopment and expansion, the Terminal Transformation program is an integral part of the overall Airport Vision Plan of transforming JFK into a World Class airport. Areas of Transformation have been fundamentally prioritized within the \$1.5b Terminal 4 Expansion plan to match this vision.



| JFK | IAT |

## The Transformation Work is comprised of the following seven main elements:

1. AirTrain Infill and Ticket Desk Relocations
2. Amenities and Restrooms
3. Departures Hall Renovations
4. Artwork Program
5. Concourses A & B Holdroom Renovations
6. Commercial (Concessions) Upgrade
7. One JFK Branding and Signage Upgrades



# TERMINAL | TRANSFORMATION



## Departures Level Renovations Program:

- Phased renovation of five (5) Airline Check In Rows to include Self Serve Kiosks, Bag Drops and new Counters
- Construction started February 2023
- All rows of LED back wall ribbon completed.
- Departures skylight LED installations completed.



## Restroom Renovation Program:

- Full demolition and renovation of eighteen (18) existing restrooms which includes upgraded finishes, ceiling, floors and walls
- Construction started March 2023.
- 1<sup>st</sup> set of restrooms completed in July 2023

| JFK | IAT |

# TERMINAL | TRANSFORMATION



|JFKIAT|

## Artwork Program:

- Terminal 4 Arts & Cultural Committee established with members from IAT, Port Authority and Delta, curated by MCNY
- Seasonal Art Program included Pride Museum. History of 1970's March, Stone Wall Inn, Queens Pride, LGBT Network resource center, interactive selfie wall, JFK IAT's diversity, Julia Rivera story.
- Holographic displays highlighted Hispanic Heritage Month spotlighting the T4 community and its diverse background.

## Restroom Artwork Integration Program:

- Community engagement and outreach for local artists with JCAL, MCNY, Queens Museum & DACK was in March
- Design brief and RFP issued April
- Interviews with selected local artists have been conducted
- Next step is to award the artists and present to Port Authority the chosen art integrations

# JFKIAT | 4GOOD

List of Award Recipients	Month
American Diabetes Association - Queens Chapter	January/February
Venture House	March/April
Jamaica Bay Wildlife Refuge	May/June
Virgil Grissom Middle School	July/August
Bethany Baptist Church	September/October
August Martin High School	November/December

## JFKIAT Donates Over \$50K to Queens Organizations:

Together with its concession operators at Terminal 4, JFKIAT has coin collection boxes throughout the terminal to inspire passengers and staff to donate change to various charities.

Year to date 2023, through the generosity of our passengers and employees, JFKIAT raised over \$50,000, which was donated to the American Diabetes Association – Queens Chapter, Venture House, Jamaica Bay Wildlife Refuge, Virgil Grissom Middle School, and Bethany Baptist Church

|JFKIAT|



# JFKIAT | 4GOOD – VIRGIL GRISSOM MIDDLE SCHOOL



| JFKIAT |

DELTA

# JFKIAT | 4GOOD – JAMAICA BAY WILDLIFE REFUGE



| JFKIAT |

DELTA

# JFKIAT: CONCESSIONS

| JFKIAT |

## JFKIAT | VENDOR SPOTLIGHT



**Dorothy Brown-Yarru**

T4 Concession Operator – Pack N’ Go  
 Owner and Founder  
 DBY & Associates  
 ACDBE Certified

Dorothy Brown-Yarru, a resident of Rosedale, Queens, was born in Jamaica and migrated to the United States in 1985. She is an accountant by profession and is known for her dedication and passion for retail operations. Dorothy’s motto, “All things are possible if you are willing to work hard,” perfectly describes her as an operator. Dorothy is an active member of the community and engages in various community-related efforts, including her involvement with T4. At JFK, she is a joint-venture partner with Paradies Lagardere, where she oversees the performance of the management team and their “Go Beyond and Hop on Board” learning and development efforts. Dorothy also partners with JFKIAT on the direct operation of a travel retail concept at T4 Pack N’ Go, where she is 100% responsible for the operation as an ACDBE operator.



Rosedale



**Susan Van Brackle**

T4 Street Market Service and Execution Partner  
Owner and Founder  
Palmer Perry Dixon and White Media Group LLC  
ACDBE Certified

Susan Van Brackle is owner and founder of Palmer Perry Dixon and White Media Group LLC based in St. Albans Queens, New York. This ACDBE certified firm was established in 2017 and provides communications services, public relations, community engagement and event management support. The firm is an alumnus of Amazon's inaugural Black Business Accelerator program and Amazon's Web Services initiative. Susan has decades of professional leadership experience stemming from her work in DEI for Weill Cornell Medical College, product management for Target Corporation, brand development for Black Opal Cosmetics and is formerly Managing Editor and digital marketer supporting community engagement at Rochdale Village in Jamaica, Queens.



December 19 - 24



St. Albans



## JFKIAT | STREET MARKET INFORMATION SESSIONS



F.E.C. - St. Albans, Queens

**October 17**  
Information Session at the  
Family Enrichment Center  
St. Albans, Queens

**October 18**  
Virtual Session

**October 19**  
Information Session at  
Rochdale Community Center  
Jamaica, Queens

**October 24**  
Information Session at  
JFK Redevelopment Center  
Jamaica, Queens



December 19 - 24



Rochdale Village - Jamaica, Queens



# JFKIAT | STREET MARKET INFORMATION SESSIONS

**Next Information Session: Far Rockaway!**

Thursday, November 9, from 6:30PM-8:30PM  
at **Beach Dunes East & Arts**  
45-19 Rockaway Beach Blvd, Queens, NY 11691



## STREET MARKET



December 19 - 24

## We are looking for...



Jewelry and Accessories



Clothing, Hats, Bags



Personal care, preparations & fragrances



Boxed Gifts, candles, stationery



Packaged snack foods, bottled sauces, jams, honey, coffee & tea



REGISTER TO BE A VENDOR BY November 10, 2023



# JFKIAT | STREET MARKET

## STREET MARKET

December 19 - 24



In-line Opportunities



Suppliers - Merchandise

### T4 COMMERCIAL – INFORMATION AND REGISTRATION

CONNECT | LEARN | NETWORK



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THANK YOU

| JFKIAT |

PORT  
AUTHORITY  
NY NJ

# Community Engagement & Outreach

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A NEW  
**JFK**  
TAKING OFF NOW

## JFK Community Information Center

144-33 & 35 Jamaica Avenue | Jamaica, NY 11435

- In-person assistance is available Tuesdays, Wednesdays, and Thursdays, from 9am-5pm.
- Visit [www.anewjfk.com](http://www.anewjfk.com) to schedule an appointment with the MWBE Consultants, Contractors, and Terminal Developers.
- Information sessions, Hiring events, Educational programming, Certification workshops, Networking opportunities



## A NEW JFK **JFK Redevelopment Outreach Metrics**

# JFKR Community Information Center & Outreach May – October 2023

# OF OUTREACH OFFICE VISITS  
(MAY - OCTOBER 2023)

268 OFFICE VISITS

# OF EVENT ATTENDEES  
(MAY - OCTOBER 2023)

1,358 EVENT ATTENDEES

# OF CAO JOB REFERRALS  
(MAY - OCTOBER 2023)

55 REFERRALS

# OF EVENT FORM REQUEST  
(MAY - OCTOBER 2023)

3 EVENT FORM REQUESTS

123



# JFKR Community Information Center May – October 2023 Event Data

# OF OUTREACH INTERNAL EVENTS

28 INTERNAL EVENTS

# OF EXTERNAL EVENTS/MEETINGS

44 EXTERNAL EVENTS

124



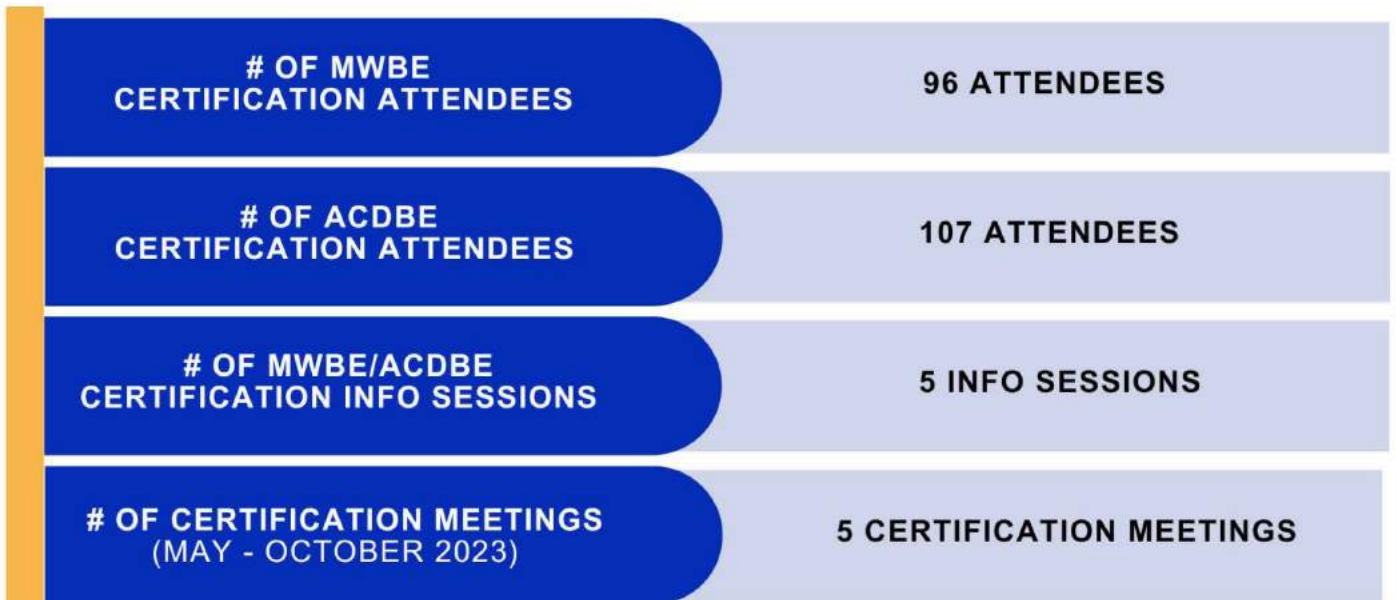
# L/M/WBE Business Utilization

## May – October 2023

FOOD & CATERING	GRAPHICS & PRINTING	VIDEOGRAPHY PHOTOGRAPHY	LOCATION
CHOSEN CULTURES 11434	BURHANI SIGNS & GRAPHICS 11413	NAT VALENTINE PHOTOGRAPHY 11423	CHALLENGE CHARTER HIGH SCHOOL 11691
M&R CONCESSIONS 11430	PARTY MOMENTS 11413	MAGIC SMILES 11434	
PIZZA PORT 11420	BLAQ HOUSE CREATIONS 11417		
SUBWAYS 11434	CHOSEN CULTURES 11434		
BEACH DUNES EATS & ARTS RESTAURANT 11691			
PAUL MICHAEL'S BRICK OVEN PIZZA 11415			

# PANYNJ Certification

## May – October 2023





# JFK Redevelopment Youth Programs

## May – October 2023 (Zip Code Breakdown)



## A NEW **JFK** TAKING OFF NOW **Community Outreach & Events**

# JFK REDEVELOPMENT OUTREACH MAY 2023 - OCTOBER 2023 OUTREACH EVENTS ROADMAP



May 2023 - October 2023 JFK Redevelopment Outreach RoadMap

## External Events Photo Recap



# External Events Photo Recap



## JFK Redevelopment Watch & Learn June 23, 2023

### PLANES: FIRE & RESCUE

In collaboration with the New York Metro Black Pilots Association and the Claude B. Goven Chapter of the Tuskegee Airmen Inc.

Thank you to Brian Worthington and the entire New York Metro Black Pilots Association and the Claude B. Goven Chapter of the Tuskegee Airmen Inc. for teaching children about the history of Tuskegee Airmen and their contributions to the military and aviation.



# JFK Redevelopment Intern Day

July 2023

- JFKR Program Overview
- Fundamentals of Project Management
- JFK Airport Airside Tour
- PA Admin Bldg. 14 Tour
- Construction Site Visit



# JFKR Aviation & Sustainability Mini Camp

Mon. Aug. 7 – Friday Aug. 11

Hosted by JFK Redevelopment Community Outreach Team, in partnership with:

- JFK General Manager's Office
- PA Office of Sustainability
- Idlewild Science Learning Center
- Cradle of Aviation Museum
- CUNY Aviation Institute at York College

Free 5-day summer mini-camp about aviation and sustainability.

- 30 students
- Topics covered: Climate change, Greenhouse effect, Carbon effect, Carbon cycle, Renewable energy, Conservation & resource management, Aviation sustainability and flight
- Trips: Idlewild Science Learning Center, York College Aviation Flight Simulator, & special airside tour of JFK Airport
- Daily breakfast and lunch provided by local vendors
- T-shirts for trip days

**Camp Will Return August 2024!**



# JFKR Girls in Aviation Day 2023

Introduce & expose 68 girls in grades 1-12 from SE Queens, Far Rockaway, & SW Nassau County to Aviation industry.

Girls had the opportunity to learn from and be inspired by professional women in aviation, including pilots, mechanics, flight crew, and many more through breakout sessions and hands-on learning experiences.

Partners: JFK General Manager's Office, Women in Aviation International, The New Terminal One, JFK Millennium Partners, Delta, JFKIAT, JetBlue, American Airlines, URW, Federal Aviation Administration, Aviation High School, CUNY York College, Vaughn College, Cradle of Aviation, Port Pizza, Magic Photos and Blaq House Customs.

JFKR GIA will return in October 2024!



## Far Rockaway Outreach

**JFK REDEVELOPMENT FAR ROCKAWAY OUTREACH**

The Port Authority is transforming JFK International Airport into a 21st century world class airport. The \$19 billion JFK Redevelopment Program includes new state-of-the-art terminals that will offer a seamless curbside experience and feature unique, locally inspired dining and retail options.

**MOBILE OFFICE HOURS**

- 12 THURSDAY, OCTOBER 12 | 11AM - 3PM**  
Office of NYC Council Member Solomon Brooks-Dawson, 1933 Most Avenue, Suite 430 Far Rockaway, NY 11450
- 26 THURSDAY, OCTOBER 26 | 11AM - 3PM**  
Office of NYS Assembly Member Stacy Trachtenberg, 95-16 Rockaway Beach Blvd., Rockaway Beach, NY 11450
- 9 THURSDAY, NOVEMBER 9 | 11AM - 3PM**  
Office of NYC Council Member Solomon Brooks-Dawson, 1933 Most Avenue, Suite 430 Far Rockaway, NY 11450
- 1 THURSDAY, NOVEMBER 1 | 6PM**  
Challenge Charter High School, 15-29 Central Avenue, Far Rockaway, NY 11450
- 16 JFKR INFORMATION & OPPORTUNITIES EXPO THURSDAY, NOVEMBER 16 | 5PM - 8PM**  
Challenge Charter High School, 15-29 Central Avenue, Far Rockaway, NY 11450

**JFKR COMMUNITY ADVISORY COUNCIL MEETING**  
THURSDAY, NOVEMBER 1 | 6PM  
Challenge Charter High School, 15-29 Central Avenue, Far Rockaway, NY 11450

**JFKR INFORMATION & OPPORTUNITIES EXPO**  
THURSDAY, NOVEMBER 16 | 5PM - 8PM  
Challenge Charter High School, 15-29 Central Avenue, Far Rockaway, NY 11450

Learn about Various JFKR Opportunities:  
 • M/WBE/DBE Certification Assistance  
 • Air Operations  
 • Contracting & Construction Opportunities  
 • Community Development Initiatives  
 • Upcoming Events

718.244.3832 | JFKRedevelopment@panynj.gov | www.ANEWJFK.com

**JFKR Far Rockaway Mobile Office Hours**  
Next: Thursday, November 9th, 2023 | 11AM - 3PM

**JFK REDEVELOPMENT INFORMATION & OPPORTUNITIES EXPO**

Join us in person to learn about the \$19 Billion JFK Redevelopment Program. You will have the opportunity to meet with the Port Authority and Terminal Developers, learn about contracting and concessions opportunities, M/WBE and ACDBE certification, job opportunities, community events and programs, and more.

**Date:** Thursday, November 16, 2023

**Time:** 6:00 PM - 8:00 PM

**Location:** Challenge Charter High School, 15-29 Central Ave., Far Rockaway NY, 11450

**REGISTER TODAY**  
<https://tinyurl.com/JFKRFarRockaway>

**More Info:** [www.ANEWJFK.com](http://www.ANEWJFK.com)

**Phone:** 718.244.3834

**JFKR Information & Opportunities Expo**  
Thursday, November 16th, 2023 | 6:00PM – 8:00PM

# Contact Us



## JFK Redevelopment Outreach Contact Directory

The JFK Redevelopment Outreach Contact Directory includes the contact information for the following

- JFK Redevelopment Outreach Team
- M/WBE Compliance Consultants
- Terminal Developers
- JFK Cargo Facility Aeroterm Project



SCAN HERE TO ACCESS THE  
JFK REDEVELOPMENT  
CONTACT DIRECTORY



# JFK Redevelopment Outreach Team



Address Phone Number	144 - 33 Jamaica Avenue Jamaica, NY 11435 718.244.3834
Email Address Website	jfkredemption@panynj.gov <a href="http://www.anewjfk.com">www.anewjfk.com</a>
Hours of Operation	Tuesdays, Wednesdays & Thursdays 9AM – 5PM Virtually Mondays & Fridays 9AM – 5PM
Manager of External Affairs & Community Outreach	Rachelle Antoine, raantoine@panynj.gov 718.244.3828
Manager of External Affairs & Community Outreach	Akshar Patel, akspatel@panynj.gov 718.244.3832
Office Manager	Bridgitte Allen, brallen@panynj.gov 718.244.3834
Project Manager	Natasha Turner, nturner@panynj.gov 718.244.3831
Certification Analyst	Gloria Wigfall, gwigfall@panynj.gov 201.395.3949 Office Hours: Every Thursday 9AM – 4PM

## Event Space Reservation

- If you are looking for a space to host an event, the JFKR Community Information Center is available.
- Please fill out the JFKR Event Space Reservation Form:  
<https://www.anewjfk.com/community-events-public-calendar/>



# Q&A

## Thank You!



### **Question (Assemblyman Anderson)**

What are the priority zip codes (11691-11693, 11434, 11413) outreach for the MWBE Community ?

### **Answer (Akshar Patel)**

For these Rockaways zip codes, we've started a concentrated outreach including having this Advisory Council meeting in the Rockaways. Mobile office hours have been scheduled in the Rockaways and in partnership with Councilwoman Selvena Brooks-Powers next Thursday 11am to 3pm. In two weeks time, on November 16<sup>th</sup> (in this building) at 6pm there will be an information session. Terminal developers talk one on one with businesses to make sure they know what the next steps are with getting started/ getting certified.

### **Question (Assemblyman Anderson)**

Please share the hiring numbers for seal workforce developers or prevailing wage jobs.

### **Answer (Hersh Parekh)**

All of the construction jobs on the terminals are union jobs. These are all union labor projects. And so that includes payment of prevailing wage. All the construction jobs are fully union built projects. As Yvette said in her presentation, we work with the unions to place local residents from those unions onto the job site. We have some upcoming plans to increase the membership from our local communities in the Building and Construction Trades Union. More to come on that as well.



**Question (Assemblyman Anderson)**

Programs for CEO targeted goals. What are the medium salary levels of placement for these target ZIP codes?

**Answer (CAO)**

Medium salaries is typically about \$19 an hour. That's the entry level wage that does go up from there. I can look at the data get back to get a little bit better answer but it's probably between like 19 to \$21 an hour, somewhere around there.

**Question ( NYS Senator James Sanders)**

What is the status of the business incubator request?

**Answer (Hersh Parekh)**

We are working on our next round of initiatives, as we described, the first round, are fully in progress fully in place. The business incubator is part of our second round of initiatives that we are working to develop, with our community partners with our terminal developers. More to come on the second round, which will include the business incubator.

**Question (NYS Senator James Sanders)**

Since Tier 1 is the most local, therefore most important, how do we increase it?

**Answer (Dr. Stacie NC Grant)**

All the terminal developers will be available to answer questions after the meeting. They will underscore what you're doing for the local effort and increasing those local efforts outside of what you shared in the meeting.

**Question (NYS Senator James Sanders)**

[Directed to Terminal 6 re: Tier 1 local participation] What is the plan to change the dismissal situation, especially for the Black & Brown population?

**Answer (Dr. Stacie NC Grant)**

T6 already addressed their plan to change the situation for our black and brown communities.

**Question (George Flores)**

At the office hours I attended, I believe it was said that I could receive a link to a capability statement template via email. Can I still get it?

**Answer (Dr. Stacie NC Grant)**

The Terminal Developer will make sure that you receive it.

**Question (Anonymous)**

What is the completion percentage for T4, and the starting percentage for T6, we are trying to understand the large gap in MWBE awards from 22% to 9%.

**Answer**

Terminal Developers will be available at their tables after the meeting to discuss

**Question (V-Noel)**

Do we need to be a Queens community company in order to participate in helping to rebuild Queens?

**Answer**

No