

JFK Redevelopment Program

Community Advisory Council Meeting

04.18.24



AIR LAND RAIL SEA

Welcome



Dr. Stacie NC GrantJFKR Community Advisory Council, Facilitator



Agenda

- Opening Remarks Dr. Stacie NC Grant, Facilitator
- Welcome Congressman Gregory W. Meeks and Queens Borough President Donovan Richards, Co-Chairs
- Greetings Rachelle Antoine & Akshar Patel, Co-Managers of External Affairs & Community Outreach
- Public Q&A
- Port Authority of New York & New Jersey Updates
- Diversity in Contracting and Local Workforce Updates
- Public Q&A
- Terminal Developer & Contractor Updates

T1/The New Terminal One T6/JFK Millennium Partners JFK Airport Cargo Facility/Realterm RUGTC/Skanska Halmar Joint Venture T4/Delta Air Lines & JFKIAT T8/American Airlines & URW

- Community Development, Engagement, and Outreach
- Public Q&A



Opening Remarks



Congressman Gregory W. Meeks Co-Chair, JFK Redevelopment Community Advisory Council



Queens Borough President Donovan Richards Co-Chair, JFK Redevelopment Community Advisory Council



Greetings



Ms. Rachelle Antoine
Co-Manager of External Affairs and Community Outreach
JRK Redevelopment Program



Mr. Akshar Patel
Co-Manager of External Affairs and Community Outreach
JFK Redevelopment Program



PORT AUTHORITY NY NJ

Public Q&A



AIR LAND RAIL SEA

Remarks from our Community Advisory Council Co-Chairs

Borough President Donovan Richards

Shurn Anderson gave remarks on behalf of Borough President Donovan Richards who had a scheduling conflict. She thanked the Terminal Developers for all their work and congratulated Terminal 6 for their improved participation numbers.

Congressman Gregory Meeks

Congressman Meeks opened with congratulating Crescent Consultants and RF Wilkins for their great work tracking and managing the participation numbers as trusted community partners. They verify the participation numbers are real. He also acknowledged the new Interim CEO Steve Thody at Terminal 6 (and team) for their improved numbers since the last meeting. This puts them on track to meet their 30% MWBE goals.

Congressman Meeks also noted that the design and construction phase is starting to wind down (90% complete), thus the focus is shifting to concessions. Those who are ready will have great opportunities. Acknowledging access to capital, inflation, and high interest rates are barriers to success, he is working with local entities like Greater Jamaica Corporation on solutions

Congressman Meeks thanked Dr. Gerard Buschelle for his phenomenal work and welcomed the new CEO at The New Terminal One, Jennifer Aument. He is convinced she will maintain and increase the level community's access and involvement at The New Terminal One Dr. Buschelle started. He also announced the New Chief Engagement Office for the New Terminal One as one of our local community sheroes, Melva Miller, who will add her talents to the success of the project.

The Community Advisory Council Committee members were reminded that their level of participation was being assessed. Those who no longer have the capacity to serve or haven't been responsive will be replaced. The work of the Community Advisory Council has produced success stories like over 700 attending the York College STEM Program, Council for Airport Opportunity partnership with RDRC and the Greater Jamaica Nexus to name a few.

Congressman Meeks ended with sharing that his colleagues in Government are impressed with the work of the Redevelopment and want learn about what we re doing in Southeast Queens as a model across the country. We are well on our way of eclipsing Atlanta as a benchmark for airport redevelopment success with community involvement.



Port Authority of NY & NJ Updates



AIR LAND RAIL SEA

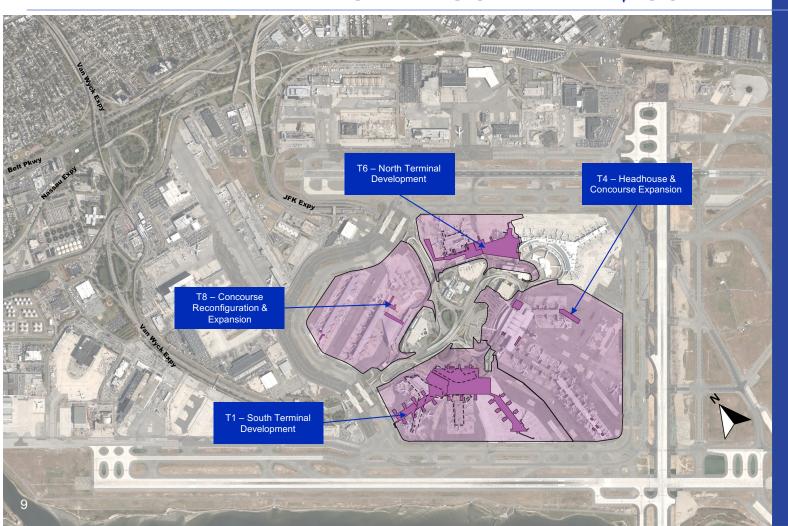
JFK Redevelopment: Program Overview

- 4 distinct public-private partnerships
- Private investment = \$15.5+ Billion
- PANYNJ investment = \$3.9 Billion
- Leveraging public dollars at a 4:1 ratio

Total JFK investment = \$19+ Billion



PRIVATE TERMINAL DEVELOPMENTS OVERVIEW - \$15.5B+



Terminal 1: \$9.5B

 2.4M SF Construction underway

Terminal 6: \$4.2B

 1.2M SF Construction underway

Terminal 4: \$1.5B

Substantially completed Q1 2023

Terminal 8: \$0.4B

Completed 2022

PANYNJ SUPPORTING INFRASTRUCTURE OVERVIEW - \$3.9B



Central Terminal Area (CTA) Roadways & Utilities

Parking Garage/Ground
Transportation Center

Off-CTA Roadways

Central Substation 2

Airside Improvements

Construction Support Facility



JFK Solar

- Largest onsite solar generating + storage system in New York State
- Long-Term Parking Lot: carport canopy with solar panels, providing covered parking to approx. 3,000 parking spaces
- 12 MW system will reduce airport energy use at peak hours & support PA's 2050 Net Zero goal
- Reduce electricity costs for low-income residents in nearby communities (focus on NYCHA) through NYS community solar program
- Construction start Earth Week 2024







M/WBE & LBE Participation – Public Reporting

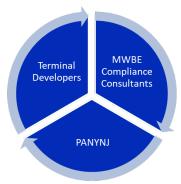
Crescent Consulting & R.F. Wilkins Consultants

M/WBE & LBE Verification Process & Procedures

Each month, M/WBE & LBE Participation Data is reviewed & verified by local M/WBE Compliance Consultants this includes:

✓ Terminal Developers conduct their checks & balances.

- ✓ Review of all Terminal Developer and Compliance Consultant reports for consistency and accuracy.
- ✓ Verify M/W/LBE contract awards (Affirmation Statements, Spot Checks, etc..) before input into the online reporting platform: *B2GNow
- ✓ Credit only for work performed by M/W/LBEs with their own workforce and equipment.
- Audits to check the accuracy of data inputted into the online reporting platform: B2GNow
- ✓ Track and report payment utilization by industry, ethnicity, and gender (M/W/LBEs) for Prime and Sub-Contractors contracted by PANYNJ and/or Terminal Developers.



*PANYNJ uses the B2GNow system to conduct monitoring. As a prime contractor awarded a Design, Construction, Operations & Maintenance, Professional Services and Concessions contract, your firm is to use B2GNow to report payments to all subcontractors.

	AND AFFIRMATION STATEMENT TICIPATION PLAN AND AFFIRMATION STATEMENT form for each MBE	PA 3760C/ 3-16
	his Agreement, shall be construed as follows: Bidder/Proposer/Respondent - can	
RFP NUMBER AND TITLE:		
PROPOSER: Name of Firm:		
Address:	Telephone:	
Email Address:		
ABE/WBE: Jame of Firm:		
Address:	Telephone:	
	or work	
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THE PORT AUTHORITY OF NY & NJ

Each month, M/WBE & LBE Participation Data as reviewed & verified by local M/WBE

Compliance Consultants is posted on ANewJFK.com.

- Awards & Payments to MBEs as well as a breakdown by Ethnicity
- Awards & Payments to WBEs
- Awards & Payments to LBEs Tier 1
- Awards & Payments to LBEs Tier 2
- Names of all LBEs (Tier 1 & 2) that have been awarded contracts

* All M/WBE & LBE participation data reported below is subject to change due to ongoing review.

The Port Authority of NY & NJ						
	Awa	rds	Payments			
Type of Firm	(thru 02/29 \$817	/2024) 'M	(thru 02/29/ \$542	2024) M	No. of Firms	
MBE (All Ethnicities)	\$163M	20%	\$122M	23%	170	
MBE: Asian Pacific/Indian	\$70N	9%	\$59M	11%		73
MBE: Black/African American	\$47N	6%	\$37M	7%		42
MBE: Hispanic/Latino	\$46M	6%	\$26M	5%		55
WBE (Caucasian Women)	\$70M	9%	\$47M	9%	98	
LBE Tier 1	\$54M	7%	\$37M	7%	39	
LBE Tier 2	\$65M	8%	\$49M	9%	35	



The New Terminal One / T1						
	Awar	ds	Payments			
Type of Firm	(thru 02/2 \$2.8		(thru 02/2 \$1.5	·	No. of Firms	
MBE (All Ethnicities)	\$652M	23%	\$260M	17%	190	
MBE: Asian Pacific/Indiar	\$120M	4%	\$67M	4%		62
MBE: Black/African American	\$234M	8%	\$72M	5%		74
MBE: Hispanic/Latino	\$298M	10%	\$120M	8%		52
MBE: Native American	\$1M	0.02%	\$0	0%		2
WBE (Caucasian Women)	\$282M	10%	\$104M	7%	105	
LBE Tier 1	\$162M	6%	\$44M	3%	44	
LBE Tier 2	\$335M	12%	\$55M	4%	35	

American Airlines / T8						
	Awar	rds	Paymo	ents		
Type of Firm	(thru 02/2	9/2024)	(thru 02/2	9/2024)	No. of Firms	
	\$373	M	\$372	2M		
MBE (All Ethnicities)	\$96M	26%	\$93M	25%	71	
MBE: Asian Pacific/Indian	\$42M	11%	\$40N	11%		24
MBE: Black/African American	\$13M	4%	\$13M	4%		23
MBE: Hispanic/Latino	\$42M	11%	\$40N	11%		23
MBE: Native American	\$143K	0.04%	\$143K	0.04%		1
WBE (Caucasian Women)	\$73M	20%	\$65M	18%	41	
LBE Tier 1	\$20M	5%	\$17M	5%	20	
LBE Tier 2	\$17M	5%	\$16M	4%	17	



Delta Air Lines / JFKIAT / T4						
Type of Firm	Awards (thru 02/29/2024) \$1.1B		Paymo (thru 02/2 \$18	9/2024)	No. of Firms	
MBE (All Ethnicities)	\$248M	21%	\$231M	23%	126	
MBE: Asian Pacific/Indian	\$791	1 7%	\$65M	7%		36
MBE: Black/African American	\$63N	1 5%	\$53M	5%		46
MBE: Hispanic/Latino	\$106N	9%	\$113M	11%)	42
MBE: Native American	\$214F	0.02%	\$196K	0.02%)	2
WBE (Caucasian Women)	\$172M	15%	\$103M	10%	89	
LBE Tier 1	\$38M	3%	\$26M	3%	32	
LBE Tier 2	\$89M	8%	\$82M	8%	48	

JFK Millennium Partners / T6						
Type of Firm	Awar (thru 02/2 \$1.9	9/2024)	Paymo (thru 02/2 \$824	9/2024)	No. of Firms	
MBE (All Ethnicities)	\$264M	14%	\$59M	7%	111	
MBE: Asian Pacific/Indian	\$72M	1 4%	\$29M	4%		31
MBE: Black/African American	\$68M	1 4%	\$7M	1%		39
MBE: Hispanic/Latino	\$121M	6%	\$24M	3%		38
MBE: Native American	\$2M	0.1%	\$2.5K	0%		3
WBE (Caucasian Women)	\$203M	11%	\$24M	3%	75	
LBE Tier 1	\$31M	2%	\$4M	0.5%	21	
LBE Tier 2	\$137M	7%	\$13M	2%	21	



Realterm / WFS Cargo Warehouse						
	Awar	Awards		Payments		
Type of Firm	(thru 02/2 \$168		(thru 02/2 \$136	·	No. of Firms	
MBE (All Ethnicities)	\$50M	30%	\$39M	29%	12	
MBE: Asian Pacific/Indian	\$4M	3%	\$4N	3%	3	
MBE: Black/African American	\$900K	1%	\$559K	0.4%	1	
MBE: Hispanic/Latino	\$45M	27%	\$34N	25%	8	
MBE: Native American	\$16M	10%	\$17M	13%	16	
WBE (Caucasian Women)	\$2M	1%	\$871K	1%	3	
LBE Tier 1	\$20M	12%	\$27M	20%	5	
LBE Tier 2	\$50M	30%	\$39M	29%	12	





Local Construction Workforce Participation - Reporting

Crescent Consulting

Local Workforce Placements

Tier 1
A total of approximately 668 placements have been made of which 80 are female

Trade	Zip Code
177 Laborers	11411, 11412, 11413, 11414, 11415,
50 Operators	11416, 11417, 11418, 11419, 11420,
33 Teamsters	11421, 11422, 11423, 11426, 11427,
21 Carpenters	11429, 11432, 11433, 11434, 11435,
38 Ironworkers	11436, 11516, 11518, 11526, 11559,
11 Electricians	11580, 11581, 11691, 11692, 11693,
6 Plumbers	11694, 11674
3 Painters	
9 Mason	
3 Steamfitters	
1 Roofer	
2 Sheet Metal	

Project Totals	
Local Skilled – Tier 1	8.3%
Local Laborers – Tier 1	9.3%

Trade	Zip Code
112 Laborers	11001, 11003, 11103, 11104, 11105,
35 Operators	11106, 11096, 11021, 11040, 11354, 11355,
19 Teamsters	11356, 11357, 11360, 11361, 11364, 11365,
37 Carpenters	11366, 11367, 11368, 11369, 11370, 11372,
44 Ironworkers	11373, 11374, 11375, 11377, 11378, 11379,
29 Electricians	11385
8 Asbestos	
8 Plumbers	
2 Painters	
6 Mason	
5 Steamfitters	
6 Sheet metal	
3 Insulators	

Project Totals			
Local Skilled – Tier 2	6.6%		
Local Laborers – Tier 2	13.9%		

We continue to work with the unions on a regular basis to help facilitate local workforce participation.

Other placements were also made outside of Tier 1 and Tier 2



Local Workforce Placements

Tier 1

A total of approximately 478 placements have been made of which 26 are female

Trade	Zip Code
215 Laborers 74 Carpenters 39 Sheet metal 10 Steamfitters 29 Operators	11412, 11413, 11414, 11417, 11419, 11420, 11422,11423, 11429, 11434, 11435, 11691

Trade	Zip Code
57 Laborers 18 Carpenters 6 Sheet metal 22 Steamfitters 8 Operators	11357, 11358, 11368, 11372, 11373, 11377, 11385, 11566

Project Totals		
Local Skilled – Tier 1	8.5%	
Local Laborers – Tier 1	14.9%	

Project Totals		
Local Skilled – Tier 2	11.3%	
Local Laborers – Tier 2	9.5%	

We continue to work with the unions on a regular basis to help facilitate local workforce participation.

Other placements were also made outside of Tier 1 and Tier 2



Local Workforce Placements

Tier 1
A total of approximately 191 placements were made of which 23 are female

7 110 101	i or approximatory to i place
Trade	Zip Code
33 Laborers	11159, 11414, 11416, 11417, 11418, 11419,
7 Carpenters	11420, 11423, 11429, 11432, 11435, 11436,
30 Escorts	11580, 11581, 11691, 11692, 11693
14 Ironworkers	
10 Plumbers	
5 Operators	
2 Teamster	
3 Dock builder	
1 Mason	
1 Brick Layer	
1 Lather	

Trade	Zip Code
31 Laborers	11003, 11357, 11361, 11366, 11373, 11374, 11378, 11385,
14 Carpenters	11572, 11590
7 Ironworkers	
7 Plumbers	
9 Escorts	
1 Steamfitter	
2 Teamster	
5 Sheet Metal	
4 Brick Layers	
2 Masons	
2 Roofers	

Project Totals		
Local Skilled – Tier 1	7.1%	
Local Laborers – Tier 1	12.3%	

Project Totals		
Local Skilled – Tier 2	5.8%	
Local Laborers – Tier 2	13.6%	

Additional placements made from Tier 2 are pending confirmation and will be provided at the next JRR Advisory Council Meeting.

We continue to work with the unions on a regular basis to help facilitate local workforce participation.

Other placements were also made outside of Tier 1 and Tier 2



Local Workforce Placements

Tier 1
A total of approximately 169 placements were made of which 13 are female

Trade	Zip Code
169 Laborers	11414, 11416, 11417, 11418, 11419, 11420, 11421, 11422, 11432, 11433, 11434, 11435, 11003, 11580, 11691

Project Totals		
Local Skilled – Tier 1	11.9%	
Local Laborers – Tier 1	21.3%	
Local Skilled – Tier 2	9.2%	
Local Laborers – Tier 2	8.6%	

Project is complete and we are currently going through the closeout process, so numbers are subject to change.

Other placements were also made outside of Tier 1 and Tier 2



Realterm

Local Workforce Placements

Tier 1

A total approximately of 157 placements were made of which 40 are female

	<u> </u>
Trade	Zip Code
27 Laborers 17 Operators 5 Electricians	11413, 11414, 11416, 11417, 11418, 11419, 11421, 11422, 11423, 11432, 11433, 11434,
5 Carpenters	11435,11436, 11580, 11691,
6 Ironworkers 2 Teamster	11692, 11643, 11694, 11693

Trade	Zip Code
68 Laborers 16 Operators 1 Electricians 4 Ironworkers 2 Teamsters 1 Sheet metal 2 Carpenters 1 Mason	11379, 11385, 11377, 11372, 11369, 11368, 11357, 11104.11367, 11357, 11103, 11379, 11384, 11378, 11364, 11361, 11356, 11373

Project Totals		
Local Skilled – Tier 1	8.6%	
Local Laborers – Tier 1	15.4%	

Project Totals	
Local Skilled – Tier 2	5.8%
Local Laborers – Tier 2	16.9%

We continue to work with the unions on a regular basis to help facilitate local workforce participation.

Other placements were also made outside of Tier 1 and Tier 2



PORT AUTHORITY NY NJ

Public Q&A



AIR LAND RAIL SEA

Questions

Where are the minority women listed? What are the numbers of Minority Women?

Answer

The Port Authority's policy is to count ethnicity over gender. Minority women are counted under the minority category. The women category is only Caucasian women. All Minority women firms are included in the MWBE category. Every local Tier 1 or Tier 2 business is listed with their company name, MWBE status, the neighborhood they come from and if they have been awarded a contract. This information is listed monthly our website (www.ANewJFK.com) by both the PANYNJ or Terminal Developers

Additionally, consultants and all the Developers have consultant days at the JFK Redevelopment Office to assist with pre qualifications to increase these numbers

Question

What is your percentage goal for Minority Women Business Enterprises and what is your percentage goal for Minority Women Workers?

Answer

The minority goal for businesses (which combines minority women and men) is 20%. It is 6.9% for skilled workers and 6.9% for laborers.

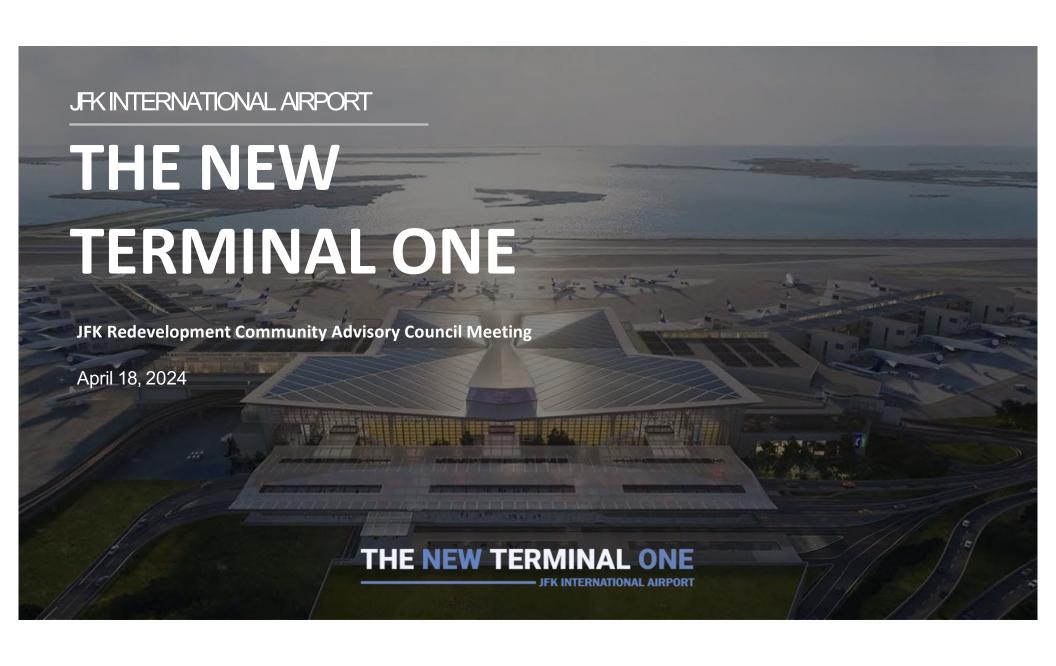
AUTHORITY NY NJ

Terminal Developer & Contractor Updates



AIR LAND RAIL SEA





WORLD-CLASS TEAM

Financial sponsors







CARLYLE

THE **NEW** TERMINAL ONE

JFK INTERNATIONAL AIRPORT

Management Services Agreement



Capital Project Delivery









Design-Build

AECOM TISHMAN

Gensler

Concessions Developer and Manager





The New Terminal One Team

Meet the Newest Members



Jennifer Aument Chief Executive Officer



Melva M. Miller Chief of Engagement



Carla Downie
Community
Engagement Project
Manager

Capital Project Diversity Office



Kimberly D. HardyDiversity Manager



Justin L. Deebrah
Diversity Compliance
Manager



Frank Mendoza
Diversity Outreach
Manager



Rosalie Polanco
Diversity
Coordinator

THE NEW TERMINAL ONE 2024 Q1 MILESTONES

January 2024

Mechanical, electrical and plumbing works

February 2024

Start of curtain wall installation

March 2024

Launch of Commercial Program with URW

March 2024

Topping off



Aerial View March 2024



NTO Topping Off Event, March 19, 2024

THE **NEW** TERMINAL





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EXPANDING OPPORTUNITIES FOR LOCAL CONTRACTORS

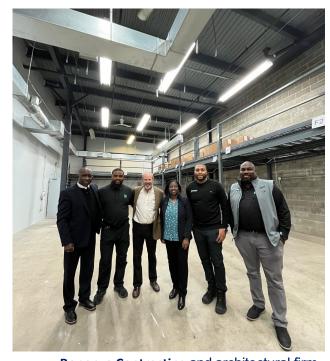


- Bonanza Contracting, LLC, is a Queens-based licensed contractor serving NYC and the Tri-State area. With over 20 years of experience, co-founders and brothers Lateef and Cyril Belfor have completed over 1,000 projects from schools, colleges, cultural buildings, and athletic centers; to aviation projects and high-rise residential/commercial buildings
- Scope: Bonanza Contracting, LLC was the lead contractor delivering NTO's pre-production center ahead of schedule

Contract Amount: \$752,406

■ Tier 1: Rosedale, NY 11422

Certification: MBE



Bonanza Contracting and architectural firm **RCGA+DM Architects**, both minority-owned business enterprises based in Queens.



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EXPANDING OPPORTUNITIES FOR LOCAL CONTRACTORS



- DH2 Chauffeured Transportation, Inc. offers ground transportation services. The firm carries a diverse fleet including sedans, SUVs, Sprinter Vans, Shuttle Buses as well as Motor Coaches
- Scope: DH2 provides shuttle bus services for team members to and from NTO's headquarters at JFK Building 111
- Contract Amount: \$1,123,370
- Tier 1: Jamaica, NY 11430
- Certification: MWBE
- DH2 is the second local, M/WBE transportation operator engaged by NTO Cauley Coach of Jamaica, transports our construction workers







EXPANDING OPPORTUNITIES FOR LOCAL CONTRACTORS



- The Nourish Spot is a quick serve healthy food and beverage restaurant offering customizable smoothies, salads, natural juice blends, sandwich wraps, protein waffles, yogurt parfaits and more
- Scope: The Nourish Spot keeps NTO team members healthy by furnishing fresh fruit to our Building 111 headquarters on a weekly basis. NTO also has turned to The Nourish Spot to cater numerous events since 2019
- Contract Amount: \$14,100 (on-going spend)
- Tier 1: Jamaica, NY 11433
- Certification: MWBE and ACDBE





Dawn Kelly and daughter Jade Duncan Co-Founders of The Nourish Spot

ENGAGING LOCAL BUSINESSES AT BUILDING 111 (NTO Office)

- In building out its offices, NTO achieved MWBE participation exceeding 75% and LBE participation exceeding 26%
- NTO is pleased to report that **18 Local Firms** have worked at Building 111:
- ✓ 5D Architectural | Cambria Heights, NY Design and Special Inspections
- ✓ A.L. Consulting Group | Jamaica, NY Site Safety
- ✓ Alleyne Consulting Group | Laurelton, NY IT
 & AV, design, furnish and Install
- ✓ Architectural Sign Group | Elmont, NY Interior Signage
- ✓ Anodyne Technologies | Jamaica, NY workstation setup
- ✓ Business Relocation Services | Rockaway Park,
 ✓ NY office relocation
- ✓ Cardoza Plumbing | Astoria, NY Plumbing
- ✓ Celin Munoz Consulting | Valley Stream, NY Structural Design Support
- ✓ DH2 Limo | College Point, NY Shuttle operator ✓

- Ebony Office Products | Long Island City, NY Office Chairs
- Ecosafety Consulting | Jamaica, NY Site Safety
 Managers
- ✓ Genesis Environmental | Astoria, NY Asbestos Testina
- ✓ Haydan Consultants, Inc. | Rosedale, NY Cost Estimating
- ✓ Inniss Construction | Hollis, NY Furnish & Install Pantry equipment
- ✓ On Point HVAC | Ozone Park, NY Pipe Installation for Fire Suppression
- Queensbridge Cleaning | Cambria Heights, NY Final Clean
- √ The Nourish Spot | Jamaica -Weekly Catering
 - **Tempco Glass** | Flushing, NY Tempered Glass manufacturer



Roger Elliott from **Ebony Office Products** and Desiree from **Queensbridge Cleaning** at Building 111



DESIGN-BUILDER PROCUREMENT OPPORTUNITIES

Q2 2024		
Stonework &		
Tile		
Millwork		
Gas Fuel Services		
Landscaping OPERATIONS & MAII OVER Head Coiling Specialty	General Construction NTENANCE PROCUREN	IENT OPPORTUNITIES
Doors		
Q2 2024	Q3 – Q4 2024	Q3 2025 - 2026
Rest Control		
Floarig9	First Aid Supplies	
Security Screening Check Point Equipment		
De-icing/Snow Removal		
Oracle ERP Implementation	Security Services	Snow Removal
MAXIMOV TERMINAL ONE Implementation JFK INTERNATIONAL AIRPORT		JFKR Advisory Council Meeting - April 18, 2024 - Pg.38

CREATING A WORLD-CLASS EXPERIENCE

160,000 SF COMMERCIAL AREA **2030**COMPLETION
(TOTAL PROJECT)

2026PHASE A OPENING

\$225M+PHASE A TENANT
INVESTMENT









COMMERCIAL PROGRAM OPPORTUNITIES

Concessions Design, Architecture, **Professional** (Retail, Food & Beverage, **Engineering & Construction** Services **Product and Services**) (AEC) Local professional services Local businesses in retail, food Local firms related to design, providers including: **Prospects** engineering, architecture, & beverage, and specialty maintenance, janitorial, building or construction product or service accounting, legal, printing • Supporting URW & Leased space Tenant buildouts concessions operators • Finish work including: Automated retail **Opportunities** electrical and plumbing, Brand partnerships across development and Product placement HVAC, painting, millwork day-to-day operations Ghost kitchen ACDBE JV partnership with • Subcontractor to tenant • Prime & JV partnerships Ways prime operators General Contractors (GCs) Direct contracts ACDBE operator • Prime & joint ventures to Participate Brand licensing



WHAT'S NEXT

Upcoming Session: Tuesday, April 23 | 1-2 p.m. ET Airport ACDBE Concessions JV Equity Partnership Opportunities (virtual)

WHO SHOULD ATTEND: Certified (or currently in process) ACDBEs in the NY market and beyond who are interested in merchandising, retail and dining opportunities at NTO





Upcoming Outreach Events Q2/Q3 to be announced soon:

- Local Product
- Local Food & Beverage
- Concessions 101

< < Scan & Register today

Questions about the NTO commercial program?

infoURW@rfwconsultants.com



M/W/LBE & SDVOB OUTREACH

- We were honored to have Congressmember Gregory Meeks and Queens Borough President Donovan Richards address the 300 attendees at the March 18, 2024 "Meet the Primes" Event at Queens Borough Hall
- Special thanks to our cosponsors: the PANYNJ, Rockaway Development and Revitalization Corp., Greater Jamaica Development Corp., the Queens Chamber of Commerce, as well as Empire State Development Corp. and Crescent Consulting





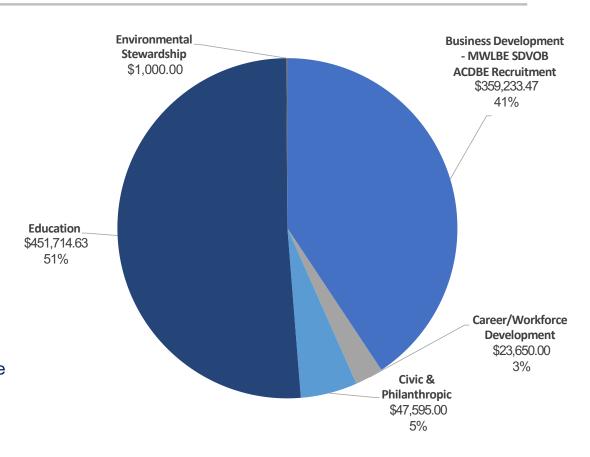




COMMUNITY INVESTMENT

- To date NTO has invested over \$883K to support 55 local and/or not-for-profit organizations, including:
 - ✓ August Martin High School
 - ✓ Jamaica Center for Arts and Learning
 - √ The Family Legacy Foundation
 - ✓ The Greater Allen Development Corp.
 - ✓ Greater Jamaica Development Corp.
 - ✓ JFK Chamber of Commerce
 - **✓ NYC Hispanic Chamber of Commerce**
 - ✓ Queens Centers for Progress
 - ✓ Sutphin Blvd. BID
 - ✓ Rockaway Dev. And Revitalization Corp.
 - √ 100 Suits for 100 Men
- NTO is proud to have supported and congratulates the graduates of the Institute of Concessions and Aviation and the Aeronautics Academy at York College





JFKR Advisory Council Meeting - April 18, 2024 - Pg.43

NEW TERMINAL ONE LEADERSHIP U FOR HUMANITY: DEVELOPING DIVERSE LEADERS

- NTO thanks our community partners for successfully recruiting the second cohort for our leadership development program
- We are pleased to announce the second program cohort with the Korn Ferry Charitable Foundation (KFCF) launched on March 9, 2024 with 27 participants at no cost
- The program is valued at \$20,000 per person Recruitment for the third and final cohort will begin Q1 of 2025, with 35 seats remaining













Eligibility:

- Have associate, bachelor's or vocational degree and/or proven managerial experience.
- Ideal candidates will have 4-15 years of work experience and/or 3-7 years managerial experience.
- Have a wide range of life experiences, including experiences of overcoming adversity and/or a demonstrated commitment to inclusion or community. Eligibility is not restricted on the basis of race or any other protected category.

Program Benefits:

- · Personalized traits assessment and development
- Individual coaching
- Virtual classroom instructor-led learning
- Self-guided learning with access to over 3,000 e-learning modules
- Receive e-verifiable badge for social media

Time Commitment:

Average time required for the curriculum is 9 hours per month for 6 months.



JFKR Advisory Council Meeting - April 18, 2024 - Pg.44

STAY CONNECTED

Register for 1-on-1 Meetings

- Virtual: Daily from 9 a.m. to 5 p.m. ET
- In-Person: Wednesdays from 12 to 5 p.m. ET
 JFKR Community Information Center
 144-33 Jamaica Ave, Jamaica, NY 11435

Email Us

Concessions: <u>infoURW@rfwconsultants.com</u>
All other inquiries: <u>info@oneifk.com</u>

Learn More

https://www.anewjfk.com/projects/the-new-terminal-one/

Scan the QR code to Register for Office Hours





Follow Us



https://www.linkedin.com/company/jfk-terminal-one/



https://www.instagram.com/thenewterminaloneatjfk/







JFK Redevelopment Community Advisory Council

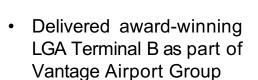
April 18, 2024

New Interim CEO of JMP- Steve Thody



Steve Thody Interim CEO

 Former JMP COO, aviation, operations & finance background



 Former GM of British Airways at T7
 part of JFK airport leadership community for last 20 years











JFK Terminal 6 Redevelopment Project

Project Overview



\$4.2 billion redevelopment project, with an anticipated development cost of \$2.8 billion.



1.2 million sq. ft terminal complex, critical supporting roadways, utilities, aircraft apron, new ground transportation center & 60,000 sq. ft of concession and lounge space.



Supplier Diversity Initiatives

- M/WBE- 30%, MBE 20%, WBE 10%
- LBE- 10%
- SDVOB-3%

Port Authority project approval

Financial close

• Operations of T7 commence

Ground-breaking

2024

2028

2028

• Phase I construction of new T6

 Phase I completion: central hall, first new gates open; demolition of T7

Phase II construction

• Phase II complete: additional gates open

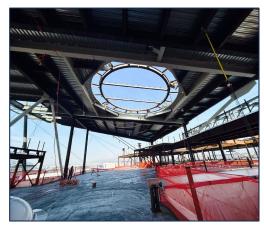
Full terminal occupancy



Construction Update

Terminal 6 Construction Updates

- Steel erection continues with over 8,000 tons currently erected.
- Concrete slabs are being placed on all deck levels.
- Curtain wall fabrication is continuing with installation beginning shortly
- Additional roadway construction will be beginning soon.
- Work and installation of our two oculus skylights – a 40-foot oculus that is already installed and an 80 ft oculus skylight that is progressing.











February 2024

Community Outreach Highlights

Prime Contractor Matchmaking Event January 31, 2024

- JMP hosted a matchmaker event at Queens Borough Hall in partnership with Queens Borough President Donovan Richards, the Port Authority of New York & New Jersey, the Queens Chamber of Commerce, and our design-build team AECOM Hunt.
- Guests networked with JFK Terminal 6 prime contractors, learning about available opportunities, business requirements to work on the Project and prime contractor's specific needs. Businesses pitched their capabilities and learned about MWBE certification with the Port Authority.
- JMP also invited Empire State Development and CapStream to provide information on accessing capital.





IN CELEBRATION OF BLACK HISTORY MONTH JEK Williams JOS BORT AND THE LAND RAIL SEA WAGENCY WAGENCY

A Taste of Africa Black History Month Celebration

- JMP and the Port Authority of New York and New Jersey co-hosted an African pop-up market at Terminal 7 in honor of Black History Month.
- Eighteen local businesses successfully promoted and sold their products to staff and T7 passengers.



Terminal 6 Safety Pledge Event

- JMP and AECOM Hunt with Gary LaBarbera as the keynote speaker, together with 500 T6 construction workers and owners of local businesses signed a Safety Pledge to commit to worker health, safety, and well-being on site.
- Awards were also given out to individual workers who have demonstrated exemplary participation in our various safety programs and initiatives.



Outreach Highlights

Gateway to Growth Series

- Developed in response to local businesses requesting more resources and technical assistance.
- Seven workshops held to-date; goal is to empower local businesses with the necessary tools and knowledge to thrive in large scale projects like the one at JFK Airport.
- Designed to connect Queens businesses with opportunities at JFK Terminal 6.

"The speaker is great. This is my first business conference, she explained it very clearly for anyone to understand."

- Anonymous Gateway to Growth workshop participant

Marketing to Primes (Dec '23) Growth to Financial Readiness (Dec '23) Accessing
Opportunities
(Dec '23)

Capability Statements (Jan '24)

Social Media Marketing (Jan '24)

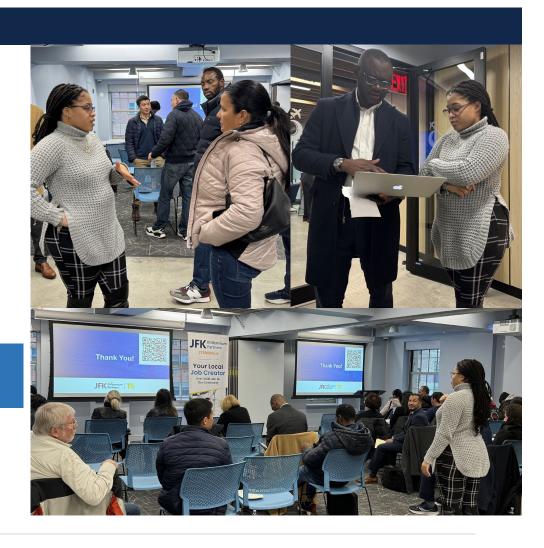
Access to Capital (March '24)

How to Navigate
Building
Connected
(April '24)

Responding to RFPs

Marketing to Primes (May 22)





Project Success Story - AARIS Design Architects, PLLC

"This opportunity has breathed oxygen in the form of cash flow to AARIS as we were recovering from the pandemic and are now growing sustainably. We acknowledge with gratitude all of those on our client team who understand the critical importance of inclusion and equity in design."



Nicole Hollant-Denis

Founder and Principal,

AARIS Design Architects, PLLC

MWBE Architectural Firm



AARIS is currently providing core and shell design services, Revit modeling and interdisciplinary coordination/ clash-detection technology for Terminal 6. We look forward to introducing more culturally significant detailing in everyday common spaces in aviation design.

"We acknowledge with gratitude all those on our client team who understand the critical importance of inclusion and equity in design."



Project Success Story - Haydan Consultants, Inc.

As a Tier 1 Local Business Enterprise headquartered near the airport, Haydan has greatly appreciated the opportunity to support JFK Millennium Partners and AECOM Design on Terminal 6. We hope to substantially grow our presence at Terminal 6 and throughout JFK as the program moves forward.



Dan Sawh

Founder and President, Haydan Consultants, Inc. MBE, Tier I Firm Haydan is providing Project
Controls services to JFK
Millennium Partners and has
provided Document Controls and
MWBE Compliance services to
AECOM Design for Terminal 6.

We hope to substantially grow our presence at Terminal 6 and throughout JFK as the program moves forward.



Upcoming Procurement Bid Schedule

Upcoming Construction Trade Packages 30-60-90 Day Forecast

BP#	Trade	Planned Issue Date
08B	Overhead Doors	4/29/2024
09C	Tile	4/29/2024
09D	Terrazzo	4/29/2024
09F	VCT, Base, Carpet, Wood Flooring	4/29/2024
10A	Toilet Partitions and Accessories	4/29/2024
09G	Painting and Wallcovering	5/24/2024
10B	Terminal Signage	5/24/2024
11A	Loading Dock Equipment	5/24/2024
12A	Hold Room Furniture	5/24/2024
12X	Misc. Furnishings	7/20/2024
11B	Food Service Equipment	7/24/2024

To stay up to date on contracting opportunities, visit https://www.anewjfk.com/work-with-us/work-with-jmp/



Concessions Program Update



ACDBE Single-Unit Operator

- Only available to ACDBEs
- Food and beverage
 in the East Food
 Hall
- Future opportunities available in Phase 2 (late 2025)



LBE Single-Unit Operator

Only available to LBEs

Food and beverage in the East Food Hall

Future opportunities available in Phase 2 (late 2025)



Packages Requiring Minimum ACDBE Participation

- Available to all qualified concessionaires
- Food and beverage; retail; duty-free
- Must include at least 35% ACDBE ownership (30% for duty-free)
- Closed to new applicants



LBE / IOC Small Business Marketplace

- Available to LBEs / IOC graduates only
- One unit reserved for IOC graduates only
- Retail
- Short term deals in prebuilt units and kiosks
- Outreach begins summer 2024!

KEY HIGHLIGHTS

- Initial awards will be determined this Spring
- 2 of 5 units in the East Food Hall will be operated by Tier I LBEs.
- Fantastic LBE/IOC participation throughout the procurement process.
- Additional phase II
 (2026) opportunities
 available for ACDBE/LBEs
 in upcoming
 procurements beginning
 late 2025.



Art & Multimedia Program - Overview



Art is an essential part of the Terminal 6 experience.



JMP has partnered with Public Art Fund, the leading independent nonprofit organization dedicated to art in public spaces.



JFK Millennium Partners' Terminal 6 Art & Multimedia Program will feature art curated by the Public Art Fund and art curated by other artists.



Permanent collection artists will be announced first by summer 2024.



Our T6 Rotating Community Art Program is currently under development.



Outreach for this procurement will begin after the permanent collections are secured.



Stay tuned for more information!

Partnership with New York-Based Public Art Fund Will Capture the Spirit & Creativity of New York.







JFK JFK Airport Cargo Facility – RealTerm

Realterm JFK Development Project Status

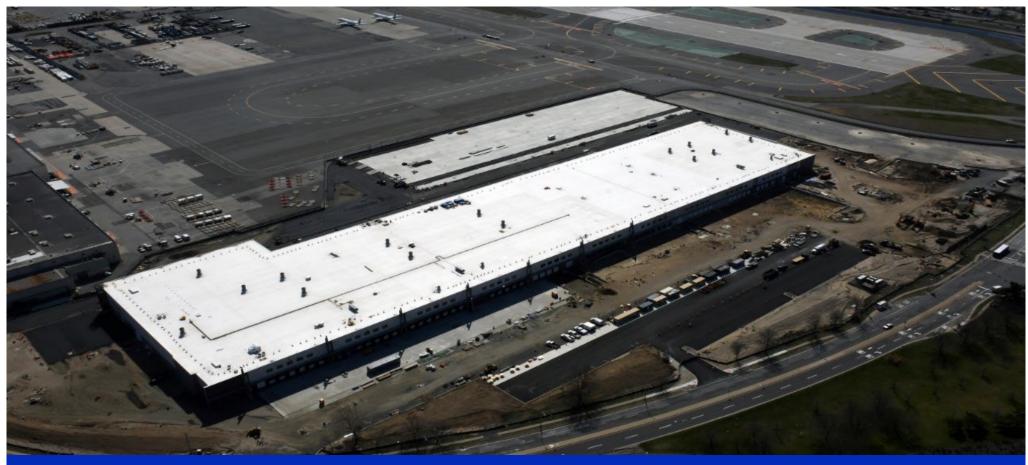
- 350,000 square foot air cargo development with 3 accompanying Group VI aircraft ramp positions targeting LEED Silver in JFK's Cargo Area D.
- Expected to be completed in November 2024.
- Major progress over the last year has been geared around the exterior site paving, completion of the interior slab on grade, mechanical & electrical rough-in, start of the automated material handling equipment (ETV), and the interior office build-out.
- Construction costs have increased significantly in the market shifting our focus to managing escalation sensitivity while simultaneously monitoring the project's workforce participation.







Aerial View - March 2024



ETV Progress – North Portion of Building



Community Outreach – Status Update



- Final bid package on the project was related to tenant interior fit-out.
- Bid drawings were issued November 2023.
- Bids were received in early December 2023.
- Interior work is underway.

- Tabled Port Authority Meet the Primes Event @ PABT with Regional Alliance, September 27, 2023.
- Tabled Presented @ JFKR Opportunities Expo @ Challenge High School, November 16, 2023.
- JFK MWBE Matchmaking Event @ Queens Borough Hall, January 31, 2024 hosted by JMP and AECOM Hunt for JFK T6.
- JFK Redevelopment Meet the Primes Event @ Queens Borough Hall, March 18th, 2024 hosted by NYO for JFK T1.

Success Stories

Just in Case Fire Products Jamaica, NY

Tier 1 & MBE

- VRH has the privilege to engage Timothy Finger at Just in Case Fire Products to supply Fire Cabinets and Extinguishers for this project.
- VRH is in the process of exploring additional opportunities with Realterm in addition to other redevelopment projects within our portfolio.
- Just in Case will have an opportunity to engage Realterm and WFS for a services contract that will exceed the construction phase of the project.

Total Electrical Construction Co. Douglaston, NY

Tier 2 LBE & MBE

- In adherence with the Port Authority's "Good Faith Effort" guidelines Provided 2nd Tier opportunities despite bonding challenges.
- As a result, Total Electric was provided multiple opportunities on both the Core and Shell and Tenant Fit Out Packages.
- To date Total Electric has performed a total \$4,880,000.00 of electrical on the Core & Shell and Tenant Fit Out packages.



Roadways, Utilities, and Ground Transportation Center Project

SKANSKA HALMAR Joint Venture

JFK INTERNATIONAL AIRPORT CENTRAL TERMINAL AREA ROADWAYS, UTILITIES, AND GROUND TRANSPORTATION CENTER PROJECT



Project Overview

Project Description

- Utility Relocations
- Bridge Rehab and Replacements
- 400-foot-long elevated pedestrian bridge, pedestrian canopies
- 2,000 space Parking Garage

Size

• \$1.24 Billion

Schedule:

Start date: May 2023

Substantial Completion: December 2027





Construction Progress





Bridge Demolition – March 2024

Construction Progress

Toll Plaza Construction - March 2024





MBE / WBE / SDVOB and LBE



- Skanska Halmar JFK Joint Venture (SHJV) along with Parsons is strongly committed to doing business with Minority, Women-owned, Service-disabled veteran-owned and Local business.
- Project has goals affording many opportunities:
 - MBE: 20% WBE: 10% SDVOB: 3% LBE: 10%
- We anticipate engagement throughout all phases of the project.
- Join Us!
 - Office Hours at the JFK Redevelopment Community Information Center
 - Address: 144-33 Jamaica Ave. Jamaica, NY 11435
 - Every other Tuesday between 1:30 p.m. to 4:30 p.m.



Outreach Progress

On March 14, 2024, SHJV hosted a Meet The Prime Event

- Project Team spoke about the nature of the design build project and current/upcoming opportunities
- Over 150 firms registered for the event and expressed interest in the project
- SHJV will plan to host monthly events

Contact: skanskahalmarjfkjv@skanska.com

Website: Work With SHJV - Roadways & GTC - JFK International Airport Redevelopment (anewifk.com)



Success Story: Tonage Inc.

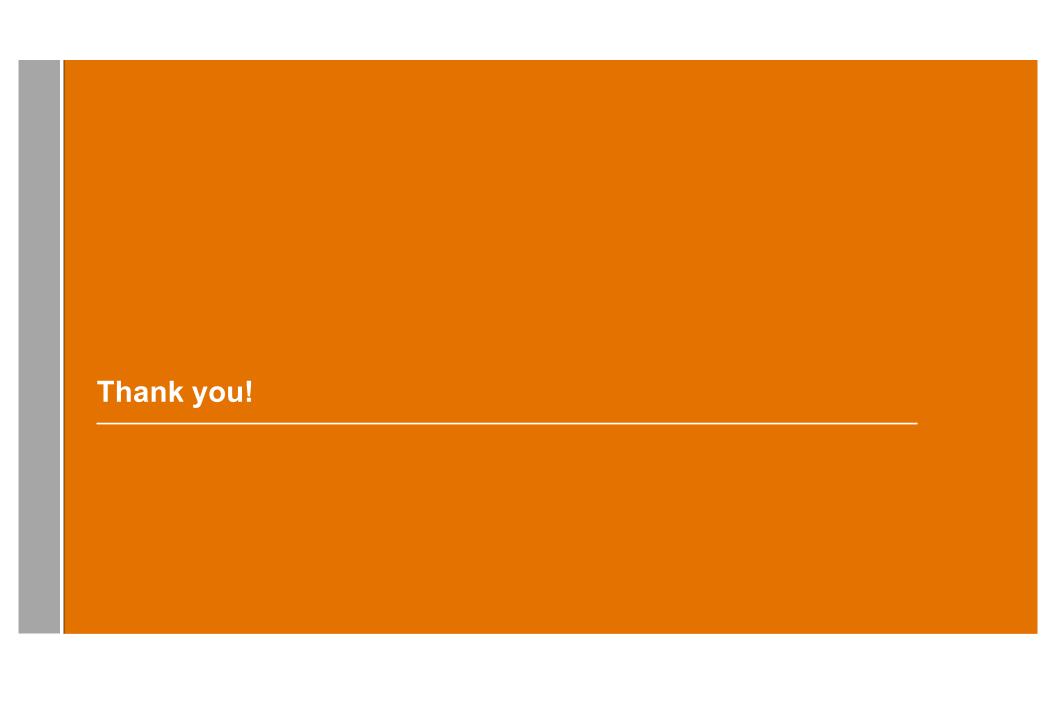
- · Local Queens MBE Rebar Contractor
- Owner Richard Elliott
- Regularly attends Industry Outreach Events while networking with multiple Agencies, Primes, and other M/WBEs
- Attends numerous SHJV lead events networking with key estimators
- Contracted for \$10M+ on JFK RUGTC
- Successfully completed 20,000 Tons of reinforcing bars for Skanska-Walsh JV (LGA CTB Project)
- Successfully completed 250 Tons of reinforcing bars for Skanska Civil Northeast (Moynihan Station Civic & Land Use Improvement Project – Phase 1)



SHJV Opportunities

- Skanska Halmar JFK Joint Venture continues to update procurement opportunities on the project website (www.anewjfk.com)
- For questions about procurement opportunities or general construction inquiries, please email SkanskaHalmarJFKJV@skanska.com







JFK T4 - Delta Air Lines & JFKIAT

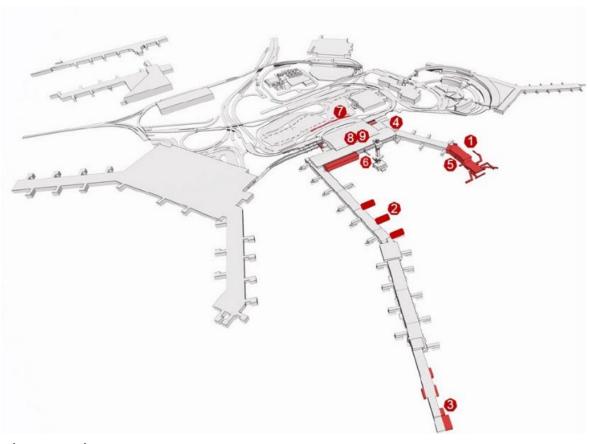


JFK TERMINAL 4 EXPANSION | PROGRAM UPDATE

JFK REDEVELOPMENT ADVISORY COUNCIL MEETING
April 18, 2024

JFKIAT

PROGRAM | OVERVIEW



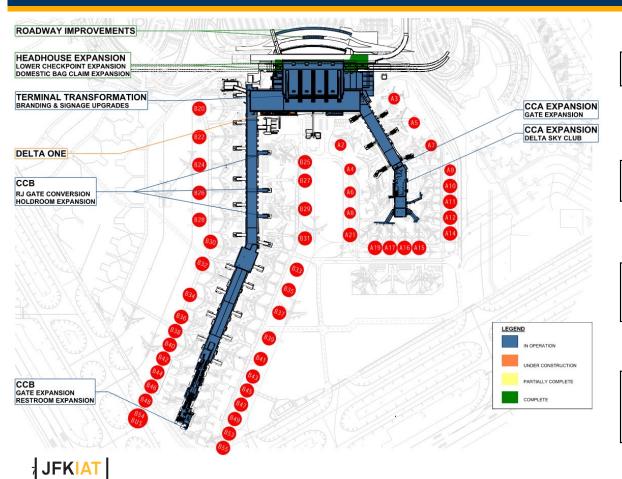
The current Terminal 4 expansion program is a \$1.5B construction program comprised of the following nine main elements:

- 1. Concourse A Extension
- 2. Concourse B Wide-Body Gate Conversion
- 3. Concourse B RJ Gate Conversion and Holdroom Expansion
- 4. Headhouse Expansions
- 5. Concourse A Delta Sky Club
- 6. New Airside Lounge
- 7. Roadway Improvement
- 8. Terminal Transformation
- 9. One JFK Branding and Signage Upgrades

|JFKIAT|



CONSTRUCTION UPDATE | COMPLETED CONSTRUCTION PROJECTS



Concourse A Extension

Activation of new gates & sky club:

Complete



Concourse B Expansion

Gates and new restrooms:

Complete



Roadway Improvements

Activate new curb frontage & wayfinding signage:

Complete



Headhouse Expansion

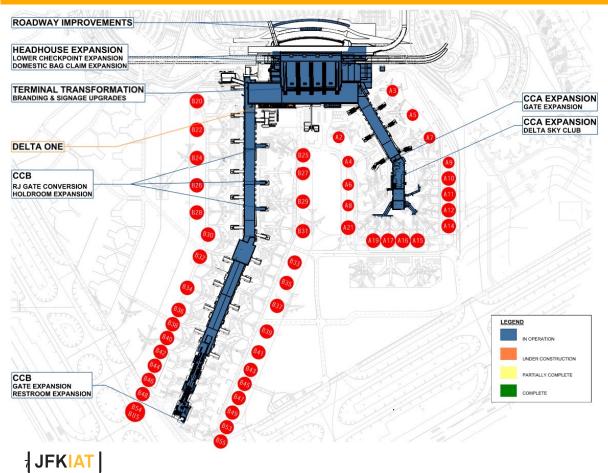
Expanded security checkpoint & domestic baggage claim

Complete





CONSTRUCTION UPDATE | ACTIVE CONSTRUCTION PROJECTS



New Airside Lounge

Lounge substantially complete	2Q24
Status:	Complete





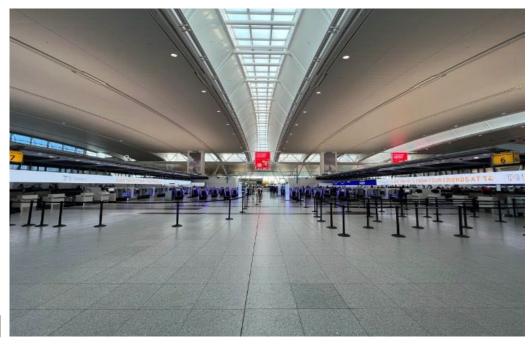
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JFKIAT: TRANSFORMATION

JFKIAT |

TERMINAL | TRANSFORMATION

The Terminal 4 Transformation is a component of the Terminal 4 Expansion and Redevelopment program. This program, at \$154m is the basis for Terminal enhancements which will optimize areas of the Terminal wholistically. These elements focus on People, Processes, Place and Technology. Together with the Delta Redevelopment and expansion, the Terminal Transformation program is an integral part of the overall Airport Vision Plan of transforming JFK into a World Class airport. Areas of Transformation have been fundamentally prioritized within the \$1.5b Terminal 4 Expansion plan to match this vision.



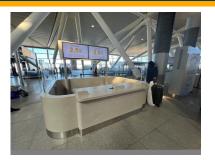
The Transformation Work is comprised of the following seven main elements:

- 1. AirTrain Infill and Ticket Desk Relocations
- 2. Amenities and Restrooms
- 3. Departures Hall Renovations
- 4. Artwork Program
- 5. Concourses A & B Holdroom Renovations
- 6. Commercial (Concessions) Upgrade
- 7. One JFK Branding and Signage Upgrades

| JFKIAT |

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CONSTRUCTION UPDATE | COMPLETED CONSTRUCTION PROJECTS













AirTrain Infill and Ticket Desks Relocation

Activation of new Desks:	November 2023	
Status:	Complete	
Full Activation (East - West):	February 2024	
Status:	Complete	

Departures Level - Check In Renovations

Rows 5, 6, 7	January 2024
Status:	Complete
Backwall LED Signage (all rows)	July 2023
Status:	Complete

Restroom Renovations

Phase 1	August 2023
Status:	Complete
Phase 2	December 2023
Status:	Complete





CONSTRUCTION UPDATE | ACTIVE CONSTRUCTION PROJECTS



Restroom Renovations

Phase 3	April 2024
Status:	On Track

<u>Departures Level – Check In</u> Renovations

Rows 8, 9	June 2024
Status:	On Track



One JFK - Terminal Signage



Package 1	May 2024
Status:	On Track
Package 2	December 2024
Status:	On Track

Holdroom & Terminal Finishes

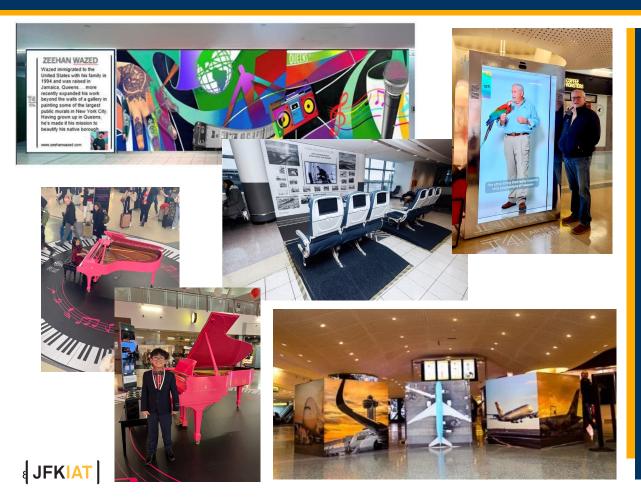
Concourse A	December 2024
Status:	On Track
Concourse B	January 2025
Status:	On Track
Arrivals Hall	In design
Status:	TBD
Retail Hall	July 2024
Status:	On Track







TERMINAL | TRANSFORMATION



Artwork Program:

Terminal 4 Arts & Cultural Committee: members IAT, Port Authority, Delta as curated with MCNY

Seasonal Art Program includes:

- Cradle of Aviation display since November 2023
- Zeehan Wazed, a local Queens Artist Mural displayed in the corridor at Gate B25
 December 2023 – December 2024
- Proto Holographic displays currently featuring a Bronx Zoo educational piece on animals
 February 2024 – December 2024
- Performances featuring young Pianists 6-15 years of age from all boroughs on the Steinway piano in the retail hall February 9th-16th
- Terminal 4 Aviation Photography enthusiasts are currently featured on "cubes" center retail
- Collaboration with MFTA for Sustainability Month will feature a recycled materials Art sculpture April 2024

KEY MWBE AND LOCAL PARTNERS



Mauceri Signs

Jamaica, NY

Approximate contract value to date = \$220,000

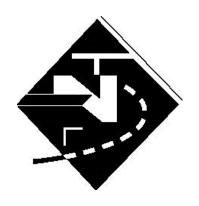
"Mauceri Signs has been a Queens based company since 1979 and we are helping rebuild JFK Airport! We are proud to be part of the JFKIAT Terminal 4 Team in the strides to making travel better for millions of travelers. We are looking forward to continuing to build relationships at the airport and making the community better!"

James V. Mauceri President





KEY MWBE AND LOCAL PARTNERS



TNT Industries

MWBE, Jamaica, NY

Approximate contract value to date = \$2,650,000

"TNT Industries would like to thank JFKIAT and VRH Aviation Construction Services for the opportunity to be a part of the Terminal 4 Hold Room Project. As local area business and a MWBE certified for over 30 years we are proud to be business partners with this team! We are looking forward to a long successful relationship with JFKIAT and VRH."

Donna Jabbour President





KEY MWBE AND LOCAL PARTNERS



FCS Group, LLC

NYS & PANYNJ MBE, SBE Certified, Maspeth, NY

Approximate contract value to date = \$879,400

"Proud Partners of the PANYNJ, Terminal 4, & JFKIAT! FCS Group is a certified Minority Business Enterprise. The FCS team is made up of highly trained professionals who provide the greatest level of safety, quality and integrity across every aspect of our business. At FCS, we strive to build successful long-term partnerships."

Nick Patel Project Manager





JFKIAT | 4GOOD

List of Award Recipients	Month
August Martin High School	January
Virgil Grissom Middle School	February/March
Jamaica Bay Wildlife Refuge	April
American Diabetes Association – Queens Chapter	May
Bridge to Life	July
Bethany Baptist Church Food Pantry	August
Alzheimer's Association	September
Bethany Baptist Church Food Pantry	October
Toys for Tots	November
New York Coat Drive	December

JFKIAT Donates Over \$50K to Queens Organizations:

JFKIAT boasts a long-standing commitment to donating directly to community organizations. Additionally, together with its concession operators at Terminal 4, JFKIAT has increased donations by including coin collection boxes throughout the terminal to inspire passengers and staff to donate change to various area charities.

In 2023, JFKIAT donated over \$160,000 to community organizations. Year to date 2024, through the generosity of our passengers and employees, JFKIAT raised over \$25,000, which was donated to the August Martin High School, Jamaica Bay, and Virgil Grissom Middle School.



JFKAT | 4GOOD – AUGUST MARTIN HIGH SCHOOL







JFKAT | 4GOOD – VIRGIL GRISSOM MIDDLE SCHOOL



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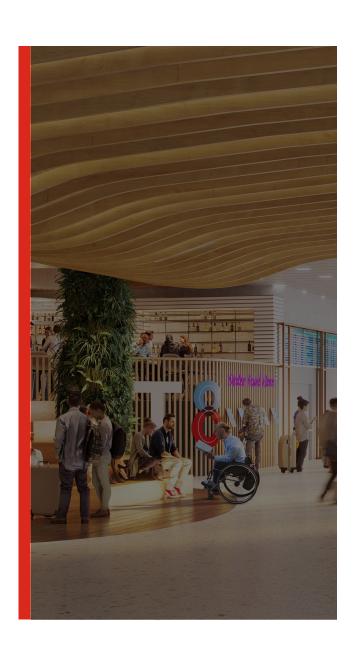


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THANK YOU







JFK TERMINAL 8

COMMERCIAL PROJECT UPDATE

APRIL 18, 2024



JFK TERMINAL 8: COMMERCIAL PROJECT OVERVIEW









TERMINAL OPERATOR & PRIMARY CARRIER, JFK T8

THE CREATOR & OPERATOR
OF SUSTAINABLE
DESTINATIONS

MINORITY-OWNED INVESTOR IN CRITICAL INFRASTRUCTURE

QUEENS-BASED MWBE FIRM
-EXPERTS IN DEI &
TECHNICAL ASSISTANCE

- Builds on \$400M T8 Expansion project completed by American Airlines in 2022
- \$125M investment to transform customer journey
- NYC-inspired destination—55 concession units
- Exclusive first-to-market & local brand partners
- Est. 24-month development period





KEY PROJECT UPDATES

Since the last JFK CAC Meeting...

LBE Retail Accelerator

- Released RFP for in-line spaces proposals currently under review
- · Applications now open for (4) Kiosk spaces

Seasonal Art Showcase

- Selection Committee making final review
- Planning for installation and unveiling event underway TBA May

Base Building Capital Construction

- · Bid packages released
- Capital work commencing Q2

Tenant Construction

Tenant construction starts in Q2



Shenna Vaughn and William Bentley of Vaughn Bentley Creative present the Seasonal Artist Showcase concept, opportunity, and guidelines to the Queens artist community at an open-call event



COMMUNITY ENGAGEMENT & TECHNICAL ASSISTANCE

 LBE Engagement: One-one business assessments conducted with 28 LBE Tier 1& Tier 2 candidate firms identified through outreach events and registrations since November 2023.

Technical Assistance:

- 70+ firms have received technical assistance from our team since project launch
- Personalized 1.1 support to assess the capacity & experience of each business
- We provide guidance on the appropriate opportunities, entry points, and next steps for each business

SUCCESS STORY: SHENNA VAUGHN



Shenna Vaughn, co-founder of Vaughn Bentley Creative (MWBE), is an NYC-born artist, art educator, and influencer who dexterously uses commercial art as a medium to illustrate expressions of what life can be.

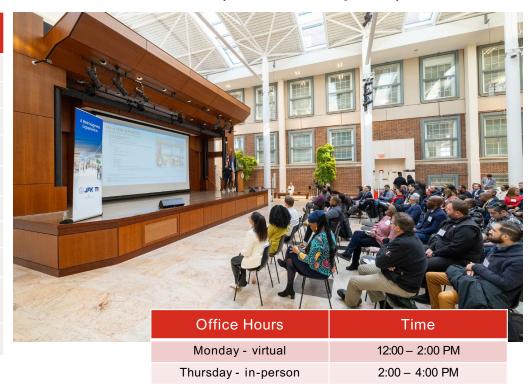
Shenna was introduced to the URW Team through her work in the community, a referral from the JFK Community Information Center and a follow-up business assessment with the R.F. Wilkins Team in September 2023.



COMMUNITY OUTREACH

T8 Partners has hosted 10 events with 487 attendees since November 2023 (2,024 Total Pipeline)

Date	Торіс
11/21/23	In-Person: ACDBE Concessions JV Partnership Opportunities
12/07/23	Virtual: JFK T8 - Prequalification Walk-through
12/14/23	In-Person: In-Person – Accelerator & Food Hall Event
12/14/23	Virtual: Building Connected Walkthrough
12/19/23	Virtual: LBE Retail In-Line Store Accelerator RFP Q&A
1/11/24	Virtual: Understanding Contracts
1/18/24	Virtual: Understanding Insurance
1/25/24	Virtual: What to do if you did not Successfully Pre-Qualify
2/15/24	Virtual: Retail and Food & Beverage: The Art and Science of Managing Buildouts and Field Logistics
2/29/24	Virtual: Project Compliance Requirements





D&C CONTRACTING: UPCOMING OPPORTUNITIES

URW Base Building Work

Primary Scopes:

- Structural Ramp Infill
- · Utilities Delivery to Spaces
- Architectural Elements
- Moving Walkway Removals
- · Passenger Seating Areas

Timeline:

• Q12024 Holt Construction Bid Packages Released

• Q2 2024 Begin Award of Contracts

• Q2 2024 Commencement of URW Capital Work

Tenant Buildout Work

Timeline:

- Architectural/Engineering Design Began Q4 2023
- Construction of Spaces Beginning Q2 2024

Upcoming D&C Outreach Events

To Be Announced Soon

VIRTUAL EVENT: Meet the Terminal 8 Tenants (Q2 2024)

Who Should Attend: Construction subcontracting/trade firms interested in connecting with Tenant General Contractors (GCs) for store buildouts.

 What to Expect: A special virtual networking opportunity to meet Terminal 8 Tenants, along with their design and construction teams to explore new contract opportunities for retail and food & beverage fit-outs.

VIRTUAL EVENT: Meet the Terminal 8 Tenants (Q3 2024)

- Who Should Attend: Construction subcontracting/trade firms interested in connecting with tenant General Contractors (GCs) for store buildout.
- What to Expect: A special virtual networking opportunity to meet Terminal 8 Tenants, along with their design and construction teams to explore new contract opportunities for retail and food & beverage fit-outs.

Ongoing - Tenant General Contractor / Local Business Matchmaking



CONCESSIONS: UPCOMING OPPORTUNITIES

Creating flexible entry points for small local diverse-owned businesses

Retail LBE Accelerator

- · Dedicated to LBEs within local tiered zones
- (6) dedicated spaces (2) in-line stores & (4) turn-key kiosks
- Flexible terms & low buildout costs reduce barriers to entry

Timeline:

- In-line: RFP issued Feb. 2024 selection process underway
- Anticipated Openings: Q3 2024
- Kiosk: Applications open for (4) locations.
 - Due date: Friday, May 31 at 5 p.m.

Local Food Hall Opportunities

- · 25% of Food Hall space dedicated to local
- Flexible terms & low buildout costs reduce barriers to entry

Timeline:

- Pre-Qualification Opportunities and Matchmaking: Q2 2024
- Anticipated Openings: Q2 2025

Upcoming Concessions Outreach Events

VIRTUAL EVENT: LBE Retail Kiosk Accelerator Application Overview and Q&A Tuesday, May 9, 2-3 p.m.

- What to Expect: Learn about Kiosk opportunities & the application process
- Determine if this is a good fit for your business plan and aspirations
- Get tips and pointers for completing the application and ask questions

IN-PERSON EVENT: URW Small Business Accelerator Retail and F&B Opportunities (June/July)

- What to Expect: Learn about product merchandising opportunities
- Learn what offers are a good fit for airport customers and food brand & product opportunities
- Determine what's a good fit for your business plan and aspirations

IN-PERSON EVENT URW Small Business Accelerator Retail and F&B Opportunities (July/Aug)

- What to Expect: Learn about product merchandising opportunities
- Learn what offers are a good fit for airport customers and food brand & product opportunities
- Determine what's a good fit for your business plan and aspirations



T8 COMMUNITY ART SHOWCASE

GOAL: Connect with Queens-based artists to delight and enhance the guest and terminal experience at T8 by elevating temporary spaces with art that reflects our community and resonates with travelers.

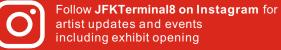
SCOPE: With a dedicated space of 750+ SF in the main terminal & Concourse C we are launching our inaugural seasonal showcase.

Update (Q1/Q2 2024):

- Partnership with Queens-based studio Vaughn Bentley Creative (VBC)
- 40+ artists attended Open Call at Jamaica Center for Arts & Learning (JCAL)
- Local promotion via ads & community boards 130+ submissions received
- VBC creates show concept (announcement coming soon!) & curates six groups of artists for committee final selection
- Committee of representatives from PANYNJ, AA, and URW vote on final group of Queens-based artists
- Final showcase curated for print and installation (est. mid-May)
- Showcase concept: A Traveling Dream



Top: Open call artist info session hosted in collaboration with URW, JFKR, and Vaughn Bentley Creative Bottom: A Traveling Dream (preview)





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CONTACT US AT: INFOT8@RFWCONSULTANTS.COM

THANK YOU

PORT AUTHORITY NY NJ

Community DevelopmentInitiatives Updates



AIR LAND RAIL SEA



Rachelle Antoine, Manager, External Affairs & Community Outreach





Develop student interest in aviation through hands-on activities and robotics projects while exploring the science and technology of flight.

- Serve 700+ students/year
- 4-Saturday programs in fall and spring semesters
- 5 day/week programs during the summer
- 4 cohorts based on grade:
 - Grades 9-12
 - Grades 6-8
 - Grades 4-5
 - Grades 1-3























Spring 2024 Applicant Metrics

Total Accep	oted	350
Tier 1	278	79.43%
Tier 2	64	18.29%
Other	8	2.28%
Total	350	100.00%

Gender Breakdown			
Male	186	53.14%	
Female	164	46.86%	
Total	350	100.00%	

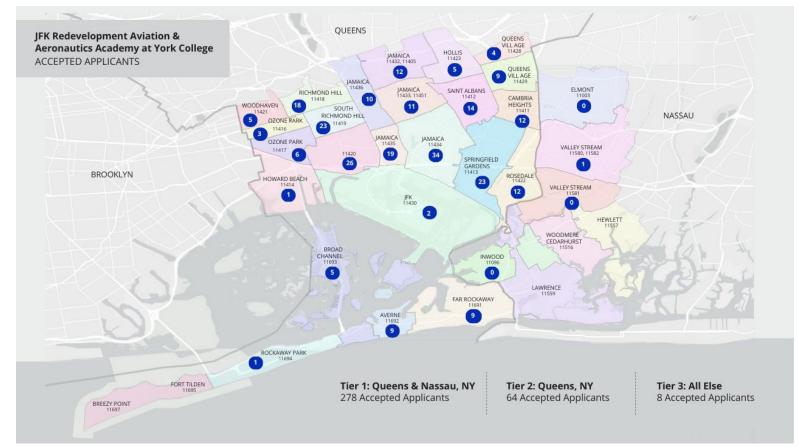
Ethnicity Breakdown		
American Indian/Alaska Native	6	1.71%
Asian	58	16.57%
Black/African-American	132	37.71%
Hispanic/Latino(a)	76	21.71%
N/A	0	0.00%
Native Hawaiian/Pacific Islander	5	1.43%
Other	63	18.00%
White (Non-Hispanic)	10	2.86%
Total	350	100.00%







Spring 2024







CAO Rockaway Career Center

Andrew Campbell – Council for Airport Opportunity (CAO)

Verdia Noel – Council For Airport Opportunity (CAO)





October 2023-March 2024 Highlights

133

Individuals Placed at JFK Airport

1,295

Career Assessment

62

Queens Residents Placed at JFK Airport 2,421

Candidates Referred

CAO Community Outreach

17

Community Information Sessions



Job Fair Hosted



3

Customer Service & Financial Literacy Training Cohorts



19 Job Fairs Attended







RCC Dashboard

<u>KPI</u>	<u>2020- 2023</u>	JanMarch 2024	<u>Total</u>
Customers Served	7881	860	8741
Unique Referrals	6107	1020	7127
JFK Airport Placements	1160	84	1244
Queens Residents Placed	584	46	630
Tier 1 Placements	504	42	546



Current Employment Opportunities:

Passenger Service Agents

Flight Attendants

Security Supervisor

Duty Supervisor

Warehouse Supervisor

Ramp Agents

Support Svc Coordinator

Manager

Food Service

Drivers and Dispatchers

Security Officers





TIER1 SUCCESS STORIES———



Goldwyn Banton
SSPTMS
Security
Field Supervisor



Garfield Lewis SSP America Line Cook



Michelene
Beaubraun
DGS
Security Officer



Emilio Johnson OTG Server







JFK/ Institute of Concessions

Dianna Rose, Dianna Rose & Associates

The JFK Airport Institute of Concessions (IOC) is a 10-week in-person training program that provides a gateway for local and diverse businesses to gain the in-depth knowledge, understanding, practice, and application of key competencies that are essential to successfully operate a concession at any PANYNJ facility, with an initial focus on JFK Airport.

The JFK Redevelopment terminal developers and their concession managers have committed to carving out upcoming concessions opportunities to operate at JFK for graduates of IOC.







OUR THREE-PRONGED APPROACH



LEARN

The Institute will cover twelve (12) modules to fifteen (15) businesses. Mandatory courses are scheduled on Tuesdays and Thursdays from 2 pm- 5 pm.

PRACTICE

The cohort will be divided into three (3) teams to submit A mock RFP that responds to either a Food & Beverage or Retail concession solicitation. Teams are also prepped to present to a live panel.

LIVE

Graduates of the Institute will be selected and paired up with terminal operators, developers and/or master concessionaires for continued support and guidance. Use visual charts to communicate info more effectively.





Beautiful Amore Skincare Amerrah Danielson



Coffe Project NYC Pei Yin Cheong



Cooking With Corey Corey Covington

Graduates of the IOC will represent a pipeline of educated and curated businesses ready to competitively bid, and successfully operate a concession.



Brooklyn Blend Keishon Warren



Cuzin's Duzin Todd Jones



Fusion East Andrew Walcott



O' Rita's Roasters Eric Busuttil



Romeo & Juliet Coffee Carlos Morales



Halalbee's Abdul Chowdhury



Rincón Salvadoreño Elena Barcenes



Sayra's Wine Bar Rashida Voorhies



Natural Blend Deonne Wallace



Villa Russo George Russo



Singas Pizza Manish Chadha



Tsion Cafe Beejhy Barhany



INAUGURAL GRADUATION CEREMONY

NOVEMBER 30, 2023





COHORT 2





APPLICATION CLOSED

Monday, April 8th



ACCEPTANCE NOTIFICATIONS

Week of April 15th



PROGRAM START

Tuesday, April 23rd



PROGRAM GRADUATION

Thursday, June 27th





Office of Second-Chance Employment

Denisha Rapier – Council for Airport Opportunity (CAO)

Office of Second Chance Employment

2023 Placements: 67 (Airports + PA Direct)

2024 Placements (YTD): 19 (Airports + PA Direct)







Office of Second Chance Employment

2023 JFK Airport Placements

Employer	Positions	# Placements
ABM	Traffic Attendant	10
	Taxi Dispatcher	3
ERMC Aviation Services	Cabin Agent	1
SSP Americas, Inc.	Porter	1
	Total	JFK Placements: 15



Office of Second Chance Employment

2023 – January 2024 Port Authority Placements

Facility	Employer	Positions	No. of Placements
PABT	PA	Building & Grounds Attendant (BGA)	5
	PA	Redcap	2
PATH	PA	Temporary Passenger Information Agent (TPIA)	7
	PA	Redcap	1
PATC	PA	Food Service Worker	1
LT	PA	General Maintainer	1
4WTC	PA	Administrative/Clerical	1
EWR	PA	Building & Grounds Attendant	3
		Tot	tal PA Direct Hires: 21



AUTHORITY NY NJ

Community Engagement & Outreach



AIR LAND RAIL SEA

JFK Community Information Center

144-33 & 35 Jamaica Avenue | Jamaica, NY 11435

- In-person assistance is available Tuesdays, Wednesdays, and Thursdays, from 9am-5pm.
- Visit <u>www.anewjfk.com</u> to schedule an appointment with the MWBE Consultants, Contractors, and Terminal Developers.
- Information sessions, Hiring events, Educational programming, Certification workshops, Networking opportunities





Community Information Center Data

November 2023 - March 2024

OF CAO JOB REFERRALS

140 + OFFICE VISITS

140 + OFFICE VISITS

2357 EVENTS ATTENDEES

55 REFERRALS



JFKR Community Information Center

November 2023 - March 2024 Event Data

OF EXTERNAL EVENTS 19 INTERNAL EVENTS

OF EXTERNAL EVENTSMEETINGS 28 EXTERNAL EVENTS

OF CAREER FAIRS ATTENDED 4 CAREER FAIRS



PANYNJ Certification

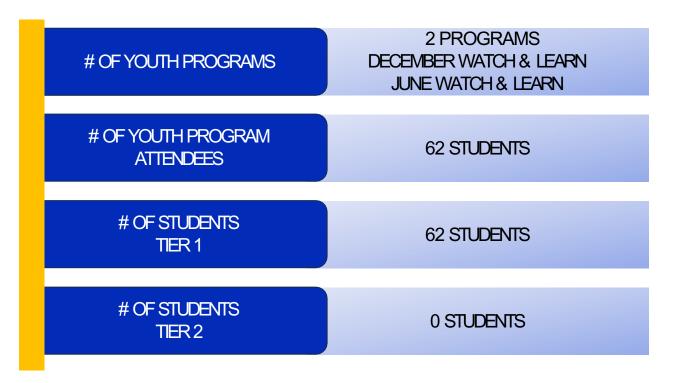
November 2023 - March 2024





JFK Redevelopment Youth Programs

November 2023 – March 2024 (Zip Code Breakdown)



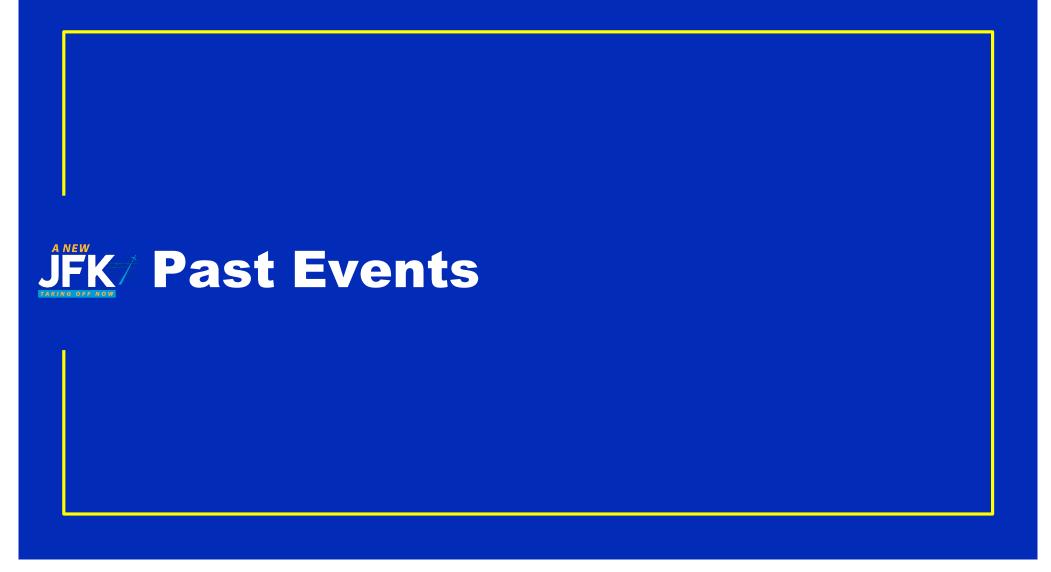


L/M/WBE Business Utilization

November 2023 - March 2024

Food & Catering	Graphics & Printing	Locations
Portland Jerk, 11416	Party Moment, 11435	Roy Wilkins Recreation Center , 11434
Genesis, 11432	JFK Office Supermarket, Inc., 11434	
Chosen Cultures, 11434		
M&R Concessions, 11430		
Bella Lulu'a, 11435		





JFK REDEVELOPMENT OUTREACH NOVEMBER 2023 - APRIL 2024 **OUTREACH EVENTS ROADMAP**

NOVEMBER

Building Bridges for Diversity Government & Business EXPO Challenge Charter High School CTE Symposium JFK BID Turkey Giveaway Greater Jamaica Development **Corporation Gala Greater Allen Development** Corporation - The Queens Ball **Annual Gala** Crescent Consulting & Senator

Comrie's Turkey Giveaway

JFKIAT Turkey Giveaway

CUNY York College Aviation Career NAACP 67th Annual Freedom Fund

Association of Jamaica - Baisley Park Christmas Tree Lighting

Winter Prode Annual Fundraiser for the Queens Pride P.S. 112Q Career Fair Queens BP Queens Tech & Job Fair

RFW Toy Drive JFK BID & United Neighbors Civic FEBRUARY



100 Suits for 100 Men Annual Sneaker Ball **ABNY What on Tap QBP** New York Build 2025 Expo Queens Center for Progress 28th **Annual Evening of Fine Food SEEK @ Queens College RDRC - MWBE Opportunities Discussion Information Session** Schneps Media Power Women of

Queens

MARCH

Life Camp Games Changers Weekend/Gala **Bishop Wright Aviation Awards** Luncheon **QBP State of the Borough Address**

Women in Transportation Fireside Chat

APRIL

Speaker Adrienne Adams Job & Resource Fair **CUNY Women's Leadership**

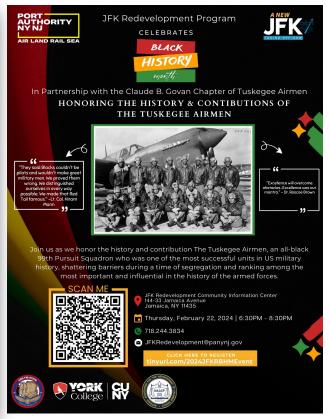
Conference Crescent Consulting x Senator Comrie Easter Basket Giveaway Martin Van Buren High School Career Day





More on the way! Please reach out if you would like for us to come to your next event or meeting!











Top Left: 59th Annual ABPRHAL Conference Weekend Top Right: JFKR Women's History Month Event (March 2024) Bottom Right: JFKR Black History Month Event (Feb. 2024)







Watch & Learn Series

In partnership with the NY Metro Black Pilots Association & the Claude B. Goven Chapter of the Tuskegee Airmen

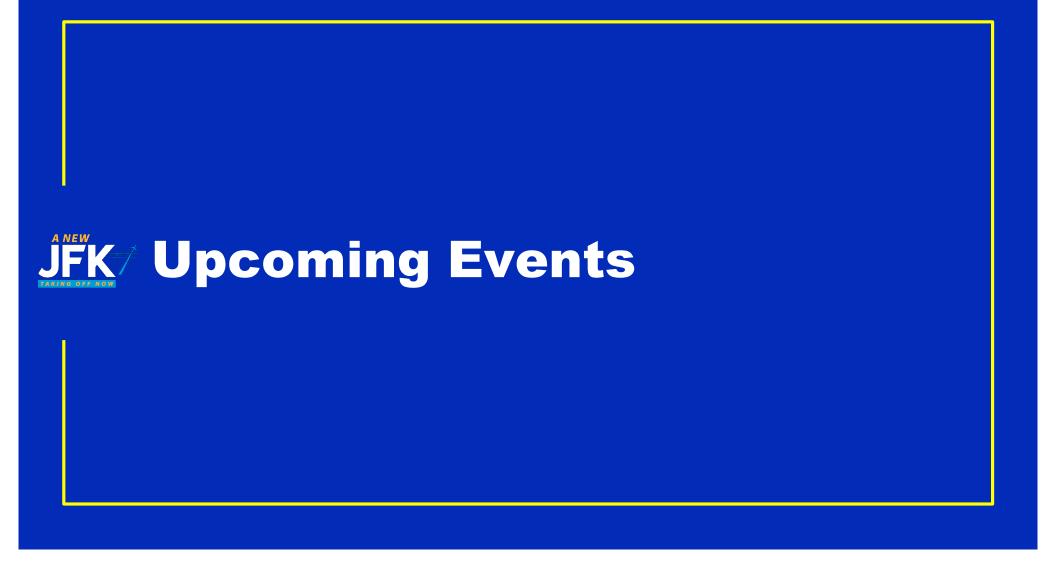
Purpose: To teach the history of aviation and aerospace, along with accomplishments that have impacted the direction of science, technology, engineering and mathematics via the use of motion pictures.

- Disney's Prep & Landing Series December 8
- Disney's Hidden Figures March 15





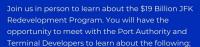






JFK REDEVELOPMENT **INFORMATION & OPPORTUNITIES EXPO**

CONGRESS MEMBER GREGORY MEEKS QUEENS BOROUGH PRESIDENT DONOVAN RICHARDS





718.244.3832

Date Thursday, May 16, 2024

6:00 PM - 8:00 PM

Roy Wilkins Recreation Center 177-01 Baisley Blvd. Jamaica, NY 11434 Register Here
https://forms.office.com/g/Lfu53N9KB4

☑ JFKRedevelopment@panynj.gov













PANYNJ ACDBE & MWBE Certification







Aviation & Sustainability Mini Camp

2024 Dates: Monday, July 29 - Friday, August 2

Hosted by JFK Redevelopment Community Outreach Team, in partnership with:

- · JFK General Manager's Office
- PA Office of Sustainability
- Cradle of Aviation Museum
- CUNY Aviation Institute at York College
- And other community organizations

Free 5-day summer mini-camp about aviation and sustainability.

- 30 students (first-come, first-served)
- Topics covered: Climate change, Greenhouse effect, Carbon effect, Carbon cycle, Renewable energy, Conservation & resource management, Aviation sustainability and flight
- Trips: Idlewild Science Learning Center, York College Aviation Flight Simulator, & special airside tour of JFK Airport
- Daily breakfast and lunch provided by local vendors
- · T-shirts for trip days

Stay tuned for Registration details































PORT AUTHORITY NY NJ





AIR LAND RAIL SEA

Comment & Questions

Comment

Councilwoman Selvena Brooks-Powers shared that recently City Council had a second Hearing on the JFK Redevelopment Program, and the Port Authority declined the invitation to attend. She is looking forward to make sure the JFKR Community Advisory Council Sub Committees are actively being engaged as no reports were given from the sub committees during today's meeting. Opportunity for community betterment will go through these committees so important that they meet. Additionally, it would be helpful to have a printed agenda for those in attendance to allow the community to participate in what is on the agenda so there is a level of input that the community controls and not just the Port Authority.

Question

When was the last time the sub committees met and what are the frequency of the meetings?

Answers

The agenda for the Community Advisory Council meeting is posted on our website the day before the meeting. The PANYNJ has always shared that If any member of the community wants ask a question, make a suggestion, or would offer up an idea for the agenda they should always reach out to the Community Outreach Office and Community Outreach Managers. From the community feedback we received, we updated materials presented at these meetings, i.e. rather than just presenting quarterly data, we started posting monthly data on the website and remain open to other suggestions. We also work with Advisory Council Co-Chairs Congressman Meeks & BP Richardson to review the agenda and we increased the Q&A segments during the meeting today.

Sub Committees last met in 2023 and as Congressman Meeks mentioned, their participation and attendance is being evaluated. The Sub Committee Co-chairs also have the opportunity to reach out to schedule meetings

Question

Is it possible to get a copy of these presentations or is it posted?

Answer

Copies on the slides and meeting notes compiled by our Facilitator Dr. Grant are posted on www.ANewJFK.com

Question

In the beginning there was a 30% MWBE and now hearing 20% so asking for clarification.

Answer

It is very consistent with goals shared at the beginning of the project. The breakdown as follows: 20% for minority participation (MBE) and 10 % for women participation (WBE) for a combined 30%. These goals are informed by disparity study conducted by PANYNJ. The data from the study informed the percentages and .matches the NY State goal.

Question

Are these legitimate women owned business?

Answer

Our PANYNJ certification specialist, Gloria Wigfall can confirm the rigorous screening process for these businesses and integrity monitors in place to protect the integrity of the data. The Minority category incudes male and female.

30% goal applies not just to the cumulative project, but it applies to all four categories of the project; architecture & design, professional services, operations, and construction.

Question

Regarding the Solar Project, the local community will benefit with lower electricity bills – how will work in the local community ?

Answer

The solar program will run through the NYS Community Solar Program administered by NY Power Authority. They are focusing nearby lower income residences and for this project they are looking at nearby NYCHA developments for the benefits of the community solar project. More information will be shared as the project develops.

Comment

Congratulations the JFK Redevelopment Program for bringing the meeting to Roy Wilkins Park!